

# Emigration during Turbulent Times

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## Abstract

Migration to another country is one approach to avoiding risks from political turmoil, but many more people stay behind than leave. In part, this may be because the economic costs of uprooting families or businesses are large. We explore the economic calculus behind migration during times of political turmoil through two major episodes in China over the past century: movement from Shanghai to Hong Kong in advance of the possible Communist takeover in the 1940s, and exit from Hong Kong in more recent years as the mainland government increased political control over the city. In each case, we document the extent to which exit decisions are responsive to (i) wealth shocks, as measured by differential real estate appreciation, and (ii) changes in the differential price of moving vs. staying put, using quasi-random destruction of businesses by errant bombs in historical Shanghai and labor market shocks in contemporary Hong Kong. In both episodes, we document a large, positive wealth elasticity of migration and a negative relative price elasticity. Importantly, people became more elastic, not less, when the perception of political turbulence became salient. Economic incentives play an important role in shaping migration decisions even during highly politically uncertain times.

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# 1 Introduction

Migration to avoid risks from political turmoil has occurred throughout history. During times of (political) crisis, pending but unrealized risks often provide a short window of opportunity: those who catch it may survive in the long-run, and those who miss the opportunity may not be able to remedy the loss. Balanced against this, even if the political risk does not in fact materialize, those who emigrated nevertheless face the costs from having done so.

What drives families and firms to move during those uncertain circumstances? Such choices may be in part political: movers may be those who are misaligned with the political ideology of the incoming regime, thus facing or perceiving higher political costs of staying put. But moving, as in any circumstance, is also an economic decision: the costs of uprooting families or business may be large, and those with more wealth may better be able to pay these costs.

In this paper, we examine mass migration out of China during times of political turbulence to understand the factors that weigh into this decision: what are the incentives to leave and to stay? We focus on two episodes of mass migration out of China's two most cosmopolitan cities: (i) firms' migration out of Shanghai (to Hong Kong) in 1930s and 1940s in the midst of the Sino-Japanese War and Chinese Civil War, with the looming risk of take-over by the Communist regime; and (ii) households' migration out of Hong Kong since 1997 as the city's sovereignty was handed back to China and the erosion of its freedom and civil liberties became an increasing concern.

For each of these two episodes, we ask both how the decision to migrate depends on how much wealth they have to accumulate in order to cover the costs of migration (which we henceforth term "income effects"), and how much potential migrants would forego economically by leaving (i.e., the difference in the relative attractiveness of staying or leaving, which we henceforth term "relative price effects"). We introduce a simple conceptual framework in Section 2 to clarify these terms, and to show that political shocks can be considered as either a direct utility shock (e.g., disutility from living under changed regime) or a wealth shock (e.g., a portion of wealth would be confiscated if political shocks realize). Such political shocks affect migration decisions through income effects, relative price effects, as well as their interaction with the underlying political uncertainty.

To examine the economic incentives behind migration decisions, we need to first identify migrants in each of these episodes. In the "out of Shanghai" episode where we use historical data, we focus on businesses. We match the universe of Shanghai businesses located in the International and French Concessions in the 1930s with official firm registry

records in Hong Kong starting from the 1940s.<sup>1</sup> About 12.7% of firms moved from Shanghai to Hong Kong. In the “out of Hong Kong” episode, we identify migrants by looking at housing transactions, tracing people’s moves throughout Hong Kong by matching sellers of one property to buyers of another. We consider households to be migrating away from the city if they have liquidated all their real estate properties, and show that this household-level measure of migration closely approximates known aggregate emigration totals. About 3.83% (1.85%) of the households moved away from Hong Kong since 2010 (2015) based on our measure.

We first investigate the extent to which accumulated wealth affects migration decisions. Specifically, we focus on asset values in real estate markets, which was a substantial share of firms’ assets in Shanghai and households’ wealth in Hong Kong. Prices appreciate at different rates in different neighborhoods, so the amount of real estate wealth one has at a given time is determined by a combination when and where someone entered the land market. Using this differential appreciation across time and space, we can identify the impact of plausibly exogenous housing wealth shocks on emigration, controlling flexibly for both where someone’s land is and when they bought it.

In the “out of Shanghai” episode, we match firms to land values measured by the Shanghai Municipal Council throughout the 1920s and 1930s, and calculate the cumulative changes in land value from the year of each firms’ incorporation in Shanghai to 1937. We then assess whether cumulative value appreciation through 1937, the beginning of the Sino-Japanese War, shapes migration choices after 1937. We control for firms’ entry semi-decade fixed effects and location (street) fixed effects, identifying variation in land value appreciation due to differential trajectories of asset appreciation across the city and across time. We find that appreciation of real estate assets significantly and robustly increased firms’ decisions to out-migrate, corresponding to an elasticity of migration with respect to land wealth of around 0.30.

We conduct similar analyses in the “out of Hong Kong” episode. For each household, we link all the real estate property it owns and has transacted, and we calculate the cumulative changes in real estate value; such changes may include value gains from multiple properties as well as unrealized gains based on comparable market valuation for properties not yet transacted. We assess the degree to which real estate property value appreciation accumulated until 2014, the year of the so-called “Umbrella Revolution” and the beginning of political turmoil, shapes migration choices after 2014. Similar to the “out

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1. We also identify movers to Taiwan; they were much smaller in quantity than the movers to Hong Kong. Our baseline results are qualitatively and quantitatively unaffected if we include those movers as well.

of Shanghai” episode, we again control for entry-to-real-estate-market year fixed effects and apartment complex fixed effects, exploiting variations in real estate asset appreciation due to differences in years entering the real estate market and differential neighborhood-specific appreciation trajectories. We again find that appreciation of real estate assets significantly and robustly increased decisions to out-migrate, with an elasticity of migration with respect to wealth of 0.86.

For Hong Kong, we examine two additional sources of variations in real estate values in order to distinguish the political nature of wealth shocks. In one strategy, we focus on a politically neutral wealth shock that affects wealth now: we use the opening of Hong Kong metro stations after the purchase of the property as an instrument for housing value appreciation (à la Gupta, Van Nieuwerburgh, and Kontokosta 2022). In another strategy, we focus on a politically-induced wealth shock that prices in anticipation of future political uncertainty: we follow He et al. (2023) and use the fact that some underlying land leases will be renewed after 2047 (i.e., after the end of the “One Country Two Systems” commitment, and hence subject to more uncertainty), and thus appreciated at a slower rate as this fact became salient. We observe robust, positive migration elasticities with respect to wealth using these additional strategies that isolate unexpected appreciation of real estate property value. However, the migration elasticity in response to the land lease change — which is related to *future* political risk — is substantially lower than that of the subway shock, which is fully internalized and politically neutral. This suggests, through the lens of our model, that political uncertainty in this context is manifested (at least in part) through an expected future wealth risk, not just a potential utility shock.

The second key question we ask is whether the “relative price” of staying versus leaving affects migration decisions. In the “out of Shanghai” episode, we examine the impact of war-time bombing that accidentally damaged office buildings. Specifically, in 1937, at the beginning of the Sino-Japanese war, a series of bombs were accidentally dropped on the British and French Settlements in a series of incidents in August and October. The idea is that these bombings effectively increased the affected firms’ net cost of staying relative to moving, as they would have to re-build regardless of whether they decided to stay in Shanghai or move to Hong Kong. The locations of the bombings have been documented by historians (e.g., Henriot (2015)), and we compare firms that were bombed (defined as firms located within 250 meters of the bombings) with firms that were just a bit further away and were not directly affected (defined as those firms located between 250 and 500 meters from the bombings). We show that whether a firm was hit by one of these bombs is unrelated to pre-period firm characteristics. We then show that firms affected by these 1937 bombings were substantially more likely to relocate to Hong Kong



than nearby unaffected firms.

We use a different empirical strategy to estimate the ‘relative price’ of staying vs. leaving in the “out of Hong Kong” episode. We consider negative shocks in the labor market as a decrease in the opportunity cost of staying put: for example, unemployed individuals would need to look for new jobs in any case, regardless of whether they stay or leave. Using a shift-share instrumental variable design, we use the interaction between *ex-ante* industrial composition of voting districts in Hong Kong (the smallest geographic unit we have available) and industry-specific Hong Kong-wide unemployment shocks throughout the post-2014 period to predict district level unemployment rates. We examine whether these unemployment shocks (and other similar labor market negative outcomes) affect households’ migration decisions. We find consistent evidence that households in districts more negatively hit by labor market shocks became substantially more likely to migrate out of Hong Kong.

Third, we examine whether the migration decision’s responsiveness to wealth and income shocks may be shaped by the political environment. In the “out of Hong Kong” episode, we examine the heterogeneity of migration decision’s responsiveness to wealth and income shocks based on cross-sectional differences in households’ political leaning and over-time changes in political uncertainty. We find that households in districts that are more supportive of pro-democracy candidates (and hence less supportive of pro-Beijing candidates) are substantially more responsive to real estate value appreciation and labor market shocks that increased households’ cost of staying. Moreover, we find that Hong Kong citizens’ migration decisions became more responsive to those economic shocks over time when the perceived political risk is higher, measured by population survey. Such patterns are *not* observed among contemporaneous real estate transactions unrelated to out-migration. These results suggest an interplay between that political attitudes and perceptions of risk and economic forces, but political salience makes people more elastic to migration, not less.

Finally, we investigate one other short-run cost of migration during turbulent times. In the “out of Hong Kong” episode, we estimate whether the households we identify as emigrating (i.e., the ones who do not then buy another Hong Kong property) accepted a discount on their real estate property during the exit sales, as compared to other properties that share identical traits and sold during the same time. We find a sizable discount: exit sales are associated with a 1.95% discount in the transaction prices — equivalent to an average of 100,000 Hong Kong dollars and 2.99% of the asset value increases that triggered out-migration — representing a meaningful cost that the emigrant households endured as they liquidated their assets in order to migrate. This suggests that real estate

market acts as a modulating force against massive out-migration (before a “bank run” scenario occurs), as moderate fire sale and the resulting decreased cost of staying could make migration decision socially substitutable.

All of this analysis has been about the ex-ante decisions households and firms make, weighing the costs of migration against the potential benefits from escaping political turmoil. Clearly, quantifying the benefit side is more difficult, because it is hard to know the ex-ante probabilities of various outcomes. But at least for Shanghai, we can briefly discuss — ex-post — what the benefits were from leaving vs. staying. To do so, we collect information on the survival of all firms that operated in 1930s Shanghai. Only 15% of the firms who did not migrate out of Shanghai survived until 1960, and most of the surviving ones were nationalized during the Communist Revolution. In contrast, 54% of the firms that migrated to Hong Kong were still operating by 1960 and 11% survived until today. Migrant firms ended up surviving for many more decades, and were significantly more likely restore its operation in Mainland China after 1978 when it opened up to private and foreign enterprises again. While this is of course an ex-post assessment, and the confiscation of firms in Shanghai under the Communist regime was quite extensive, it does demonstrate that, at least in this episode, migration did provide substantial benefits to those firms that did so.

Taken together, we find that economic incentives play an important role in shaping migration decisions — among both firms and households — even during highly politically uncertain times. In fact, political uncertainty may exacerbate economic considerations, suggesting that parts of the population might start to make such economic decisions of migration only when political uncertainty surpasses a certain threshold.

This paper connects to several strands of the literature. First, and most directly related, several papers have also studied other dimensions of the decision to migrate in response to political risk. In particular, both Becker et al. (2024) and Bugge et al. (2023) examine Jewish emigration out of Nazi Germany, focusing different aspects of how social networks and peer effects shaped their perception of the political cost (of staying put). More closely related to our paper, but focusing on the economic opportunities in the destination, Horz and Marbach (2022) argue that sector-specific labor market incentives may affect individuals’ decisions to exit an authoritarian regime, drawing evidence from the migration flows from East to West Germany; Aksoy and Poutvaara (2021) find that refugees from Asia and Africa to Europe during the 2010s are positively selected in terms of human capital; Abramitzky, Baseler, and Sin (2024) document that persecution in the Soviet Union induced positive selection of migrants who left the Communist Bloc. Similar to these aforementioned studies, we examine a context of migration under political

turbulence when migration was allowed, hence understanding the drivers of migration during these windows of opportunities are important and relevant.<sup>2</sup> We add to the literature highlighting the role economic factors in the country of origin — both wealth and cost of staying — play in shaping political migration decisions.

In so doing, our paper also informs the broader literature on migration decisions, even absent political considerations. While there is a large literature on economic migrants, our approach of using unexpected changes in real estate wealth provides (to the best of our knowledge) the first estimate of a migration elasticity with respect to exogenous wealth shocks in any context.<sup>3</sup> The main exception is Bazzi (2017), who shows that wealthier landowners are less elastic to income shocks in terms of migration decisions in Indonesia, although this does not necessarily translate into a negative migration elasticity with respect to wealth itself. Our findings also lay in contrast with the pattern that European migrants to the US during the Age of Mass Migration were in general negatively selected in terms of wealth (Abramitzky, Boustan, and Eriksson 2012, Abramitzky, Boustan, and Eriksson 2013).

Moreover, we offer one of the few estimates of *negative* migration elasticity with respect to the wage in the origin country. Many studies document that receiving (one-time) cash transfers, subsidies, or wage increases in general stimulate migration in developing contexts, which are often attributed to liquidity constraints of migration (Clemens 2020; Clark, Hatton, and Williamson 2007; Vogler and Rotte 2000; Hatton and Williamson 2011).<sup>4</sup> Our findings of a negative migration elasticity with respect to the wage corrobo-

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2. There is a separate body of literature that studies forced migration focusing on the long run impacts of migration on subsequent labor market outcomes and socioeconomic integration more generally (see Becker and Ferrara 2019 for a survey of the literature). Political shocks are often featured as the source of forced migration. For example, Becker et al. (2020) examine forced Polish migration out of the Kresy territories after World War II, and find that such forced migration induced a significant shift in preferences away from physical asset possessions toward human capital accumulation. Sarvimäki, Uusitalo, and Jäntti (2022) study an example of forced migration out of areas ceded to the USSR by Finland, and find that, by inducing these households to leave agriculture, they end up with higher incomes than nearby comparable people not induced to migrate. Ferrara and Fishback (2022) study domestic migration of ethnic Germans in the United States during World War I, and find that those induced to move by anti-German sentiment end up with worse labor market outcomes.

3. The theoretical literature has suggested a connection between wealth and migration. However, rather than affecting migration directly, wealth is conceptualized as an indicator of individuals' human capital (as in Orrenius and Zavodny 2005) or flow of earnings at location of origin (as in McKenzie and Rapoport 2010).

4. Regarding magnitudes, Djajic, Kirdar, and Vinogradova (2016) provide an estimate of migration elasticity with respect to wage equal to 0.28 based on emigrants from developing countries to OECD destinations; Clark, Hatton, and Williamson (2007) obtains an estimate of 0.12 based on emigrants from African countries to the United States. Randomized control trials studying migration behaviors (e.g., Akram, Chowdhury, and Mobarak 2017, Gazeaud, Mvukiyehe, and Sterck 2023) usually obtain much larger point estimates of migration elasticities with respect to wage or (one-time) cash transfers.

rates the findings in a smaller literature.<sup>5</sup> Bazzi (2017), examining migrants in Indonesia, suggests the possibility of negative migration elasticity to income if the shock term productivity shocks can generate persistent income reduction and hence increase the opportunity cost of not migrating; Imbert et al. (2022), studying migrants out of rural China, find that places that received positive income shocks retain a (much) larger fraction of their population. While these findings do not necessarily translate into migration elasticities to wage, they suggest potential economic migrants' responsiveness to changing price of migration could be different depending on the extent to which individuals facing migration decisions are cash constrained.

The rest of the paper is organized as follows: Section 2 introduces a simple conceptual framework that examines how economic incentives affect migration facing political shocks. Section 3 describes the political and economic contexts of the "out of Shanghai" and "out of Hong Kong" migration episodes. Section 4 presents data, empirical strategy and results on the migration episode out of Shanghai, and Section 5 then presents the same for the migration episode out of Hong Kong. Section 6 concludes.

## 2 Conceptual framework

Consider a household choosing between migrating ( $m$ ) and staying ( $s$ ) with the possibility of political turbulence.

Household utility from consumption is given by  $u(c)$ , where  $c$  is consumption, with  $u' > 0$  and  $u'' < 0$ . If the household stays in the origin location, it earns income  $y_s$ ; if it migrates, it earns income  $y_m$  in the migration destination. We assume there is a monetary migration cost  $C$  which captures costs such as plane tickets, temporary job loss, fire sale losses from having to quickly sell one's house, etc. We combine these terms to think of the (uncompensated) net income change from migration, i.e.,  $\Delta y = y_m - y_s - C$ . We assume the household has portable wealth  $w$ , which it can consume in either location. Finally, we allow for a standard normal error term  $\epsilon$  to capture an idiosyncratic preference for migration unrelated to political risks (e.g., preference about the weather and food).

We consider political shocks, which occur with probability  $p$ , that can affect households in two ways. First, households could experience a *utility loss* (e.g., from living in a political regime you disagree with). We model this by augmenting the utility function to be  $u(c) - \gamma \mathbb{1}(\text{shock} = 1)$ , where  $\gamma$  represents the disutility the household experiences

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5. Jakobsen et al. (2024) document a small emigration response due to home country's wealth tax applied to the very rich, suggesting a negative relative price effect consistent with our finding (although not identified through relative wage shocks).

from experiencing the political shock. Second, households could experience a politically-related *wealth shock*, whereby some fraction  $\alpha$  of their wealth is lost (or confiscated) due to the political change.<sup>6</sup>

Putting this all together, we obtain the following choice. If the household migrates, it obtains utility

$$u_m = u(y_m - C + w) + \epsilon. \quad (1)$$

If the household stays, it obtains expected utility

$$\mathbf{E}(u_s) = p[u(y_s + (1 - \alpha)w) - \gamma] + (1 - p)[u(y_s + w)]. \quad (2)$$

The household migrates if

$$u_m + \epsilon > \mathbf{E}(u_s).$$

Holding fixed a family's financial portfolio and their perception of political risk, their probability of migration is given by

$$\Pr[m] = \Phi\left(u(y_m - C + w) - p[u(y_s + (1 - \alpha)w) - \gamma] - (1 - p)[u(y_s + w)]\right) \quad (3)$$

where  $\Phi$  is the cumulative distribution function of  $\mathcal{N}(0, 1)$ .

The analysis is different depending on whether the political risk is a utility shock (i.e.,  $\gamma > 0$ ) or a wealth shock (i.e.,  $\alpha > 0$ ). We discuss the results for both cases in turn.

We first consider the case where political risk is only a utility shock. We obtain the following comparative statics:

**Result 1** *Suppose the political risk represents a utility shock, i.e.,  $\gamma > 0$  and  $\alpha = 0$ . Then migration is:*

- *[relative price effects]: increasing in the net differential wage between moving and staying, i.e.,  $\frac{\partial \Pr[m]}{\partial \Delta y} > 0$ ;*
- *[income effects]: increasing in wealth, i.e.,  $\frac{\partial \Pr[m]}{\partial w} > 0$ ;*
- *increasing in the probability of political risk, i.e.,  $\frac{\partial \Pr[m]}{\partial p} > 0$ ;*
- *increasing in the degree to which people would suffer a utility loss from the shock, i.e.,  $\frac{\partial \Pr[m]}{\partial \gamma} > 0$ .*

See Appendix B.1 for the proof of this result.

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6. One can consider  $\alpha$  capturing the differential capital return as a result of the political shock realized in specific locations. As an extension, one could also consider the political shocks to negatively impact stayers' income  $y_s$ ; this would not qualitatively change the results we outline below, except for the direct income effects in Result 3,  $\frac{\partial \Pr[m]}{\partial w}$ , is unambiguously positive.

In the empirical applications, we will consider several different ways in which  $\Delta y$  may change. In the Shanghai example, we consider firms, who if they move to Hong Kong will need to pay the cost  $C$  to rebuild their specific factories or offices. For those firms whose buildings in Shanghai are bombed, this means they would also need to rebuild if they want to stay in Shanghai; this effectively reduced  $y_s$ , and hence reduced  $\Delta y$ , and should lead to increases in migration. In Hong Kong, we will consider industry-level employment shocks, which also reduce the return to staying in Hong Kong. This can also be thought of as a reduction in  $y_s$ , and hence should also lead to increased migration.

The model also shows that, if the share of migrants is relatively small, the relationship between wealth or income changes and migration will be larger as the political risk grows, that is:

**Result 2** *If  $\gamma > 0$  and  $\alpha = 0$ , and the share of migrants is small, so that  $\Phi'' > 0$ , then political factors and economic shocks are complementary, i.e.,  $\frac{\partial^2 \Pr[m]}{\partial w \partial p} > 0$ ,  $\frac{\partial^2 \Pr[m]}{\partial \Delta y \partial p} > 0$ ,  $\frac{\partial^2 \Pr[m]}{\partial w \partial \gamma} > 0$  and  $\frac{\partial^2 \Pr[m]}{\partial \Delta y \partial \gamma} > 0$ .*

See Appendix B.2 for proof of this result.

When the political shock is a shock to wealth (i.e., when  $\alpha > 0$ ), the results with respect to changes in wealth are more subtle, because there are two offsetting effects. On the one hand, increases in wealth mean that the amount a person has to lose in the event of a shock (i.e.,  $\alpha w$ ) is greater as with higher wealth. This effect means that migration will still be increasing in wealth, with this effect increasing in the likelihood of the political shock  $p$ . On the other hand, as a person is richer, the wealth loss matters less in a utility sense, because the person is on a flatter part of the utility function (i.e., the utility loss from a given dollar loss in wealth is less for a rich person than a poor person). Which of these effects dominates depends on the curvature of the utility function. We summarize this in the following result:

**Result 3** *Suppose the political risk represents not only a utility shock but also a wealth shock, i.e.,  $\gamma > 0$  and  $\alpha > 0$ . Then,*

- *[relative price effects]: the sign of the relative price effect is unambiguous, i.e.,  $\frac{\partial \Pr[m]}{\partial \Delta y} > 0$ ,*
- *[income effects]:  $\frac{\partial \Pr[m]}{\partial w}$ ,  $\frac{\partial^2 \Pr[m]}{\partial w \partial p}$  and  $\frac{\partial^2 \Pr[m]}{\partial \Delta y \partial p}$  are of theoretically ambiguous sign. If utility is CRRA, then  $u = \ln(c)$  or  $u = \frac{c^{1-\theta}}{1-\theta}$ , ( $0 < \theta < 1$ ) are both sufficient conditions for  $\frac{\partial \Pr[m]}{\partial w} > 0$ .*

See Appendix B.3 for the proof of this result.

The empirical work below will examine both income and relative price effects as outlined here. In the Hong Kong case, we will further examine two types of income shocks, one related to future politically-related loss of wealth and one not, to further tease out these channels.

### **3 Historical background**

We focus on two episodes of migration during political turbulence in China that are eight decades apart — migration out of Shanghai in the late 1930s and 1940s, and migration out of Hong Kong in the period around the handover in 1997. Both of these episodes concern migration out of East Asia’s most cosmopolitan and developed cities. This section briefly describes the historical background for both events.

#### **3.1 Shanghai and out-migration in late 1930s**

Shanghai in 1930s was East Asia’s financial and economic center. The city alone accounted for 46% (67%) of total (manufacturing) FDI in China, and it constituted 48% of China’s financial capital (Ma 2008).

Two back-to-back wars in China — the Sino-Japanese War between 1937 to 1945 and the Chinese Civil War between 1945 and 1949 — shook the city and generated a series of upheavals. In particular, political uncertainty arose as the Chinese Communist Party gained ground around the country during the Civil War, and the Republic of China’s ruling party, the Kuomintang, began to lose its grip on power. Enterprises in Shanghai faced uncertainty with respect to what would happen to private and foreign business, and what would happen to the Chinese economy in general, if the Communist Party took control of the country.

Ex-post, the Communist takeover effectively eradicated Shanghai’s private firms and devastated their owners. Starting in the early 1950s, the ruling Communist Party launched a campaign — the “Socialist Remold of Capitalist Enterprises” — to restructure, confiscate and nationalize private and foreign enterprises. In 1953, the United Front Work Department of the Peoples’ Congress Central Committee issued a report titled “Advice on Utilizing, Restricting, and Remolding the Capitalist Enterprises,” which marked the beginning of a three-year-long movement of socialist reform in the urban sector. The report provided principle guidelines to the movement. Mao Zedong, in his comments to this report, asserted that the capitalist class “needs to be eliminated and transformed.” He

further emphasized the two-step procedure to follow: first, turn the unrestricted private enterprises into state capitalism, characterized by a highly restricted ownership structure; second, transition from state capitalism to full socialism. The government thus first exerted intense pressure on capitalists to form ‘joint state-private’ firms, where their power would quickly be taken over by joint labor-management committees. By 1956, the Communist party had nationalized or collectivized all private enterprises.<sup>7</sup>

That said, while many firms and individuals engaged in the private sector were clearly concerned about these types of outcomes, full nationalization was by no means the only possible outcome ex-ante, and indeed there was uncertainty as to what exactly would happen if the Communists came to power. For example, the New Asia Hotel, Ltd. wrote in a 1951 memo that “we are now making preparation for a resumption of business in Shanghai, and it maybe a[n] accomplished fact in the very near future.” Similarly, the Millington, Ltd. wrote repeatedly in 1948 and 1949 to reaffirm its desire to remain in Shanghai, writing, “[it] is desirous of maintaining a Branch Register in Shanghai [...] A substantial part of the business of Millington Ltd. is carried on or near Shanghai.”<sup>8</sup>

Faced with this uncertainty, many — though far from all — firms operating in Shanghai moved their business headquarters and operations to Hong Kong, which hosted about 10 times more movers than the second popular destination, Taiwan. As a British colony with strong rule of law traditions, Hong Kong was (and has been) considered as a safe haven for business while maintaining relatively easy access to the Chinese market.<sup>9</sup> According to the census in 1961, at least 70,000 people (and their business) had migrated from Shanghai to Hong Kong (Census Commissioner 1961). More than half of the population in Hong Kong in 1961 were immigrants, and the adjacent Guangdong was the top location of origin of the migrants. Taiwan was the predominant destination for migrants of the Kuomintang political elite, but not a popular choice among the business community. This is confirmed in our complementary data collection of migrating firms to Taiwan, which we will describe in greater detail in Section 4.1.

Historians James Carter and Jeffrey Wasserstrom summarized the linked fate between

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7. See Alesina et al. (2023) for detailed account and study of the consequences of this nationalization.

8. See Hong Kong firm registry, archive number CR1095 for notes by New Asia Hotel Ltd., archive number CR1992 for a statutory declaration made by Millington, Ltd. on July 10, 1948 and also Feb. 12, 1949 (p.451). This company continued business in Shanghai until 1953 when “our Shanghai office has passed under the control of the Chinese People’s Government. . . having ceased to be under [our director’s] control” (p.552).

9. These outflows were briefly interrupted during the Japanese occupation during 1941 and 1945, which made migration difficult. In 1946, the British government issued an order named “Emergency Registration of Chinese Companies” (Military Proclamation No. 27) in order to substantially simplify the business registration process in Hong Kong.



Shanghai and Hong Kong well:<sup>10</sup>

“Even though Shanghai was never a formal colony, its cosmopolitanism was possible because it existed outside the sovereignty of all nation-states. Shanghai avoided the worst deprivations of the Second World War (even, famously, racing its horses under occupation), yet it was during that regional and global conflict that the city finally lost its special status. [...] It was no coincidence, then, that Shanghai’s mid-century decline was matched by Hong Kong’s rise.”

### 3.2 Hong Kong and out-migration since 1997

In the period following World War II, Hong Kong grew into one of the world’s most important financial centers. It is also one of the wealthiest cities in the world, and boasts some of the world’s most expensive real estate. In 2022, the city’s income per capita was 48,154 US Dollars, slightly higher than that in the United Kingdom (47,232 US Dollars).

Prior to 1997, Hong Kong was a British Crown Colony. The city’s sovereignty was returned to China in 1997, under the arrangement of “one country, two systems” which stated that the economic and social systems in Hong Kong would remain relatively unchanged for 50 years. However, key constitutional issues were left unresolved in Hong Kong, especially those regarding universal suffrage and civil liberty protections.

In recent years, Hong Kong has experienced immense uncertainty regarding its political prospects for the coming decades (see Cantoni et al. 2019 and Cantoni et al. 2022 for details; Lim (2023) offers a vivid recount of the turbulence). In 2014, the Twelfth National People’s Congress proposed an election mechanism that would have allowed the citizens of Hong Kong a choice between two or three candidates, but these candidates would be selected by the same pro-Beijing committee as had been the case previously. In response to this limited expansion of democratic rights, a massive July 1 march was mobilized, with hundreds of thousands of citizens taking to the streets. Further escalation and a police crackdown precipitated the even larger-scale “Umbrella Revolution,” named for the ubiquitous umbrellas carried by participants. The Umbrella Revolution persisted for months, being slowly cleared out by police by the end of December 2014. While the movement did not alter the policy proposed by Beijing, it did send a clear signal to the Hong Kong legislature that a circumscribed change in institutions was unacceptable to the people of Hong Kong. Since June 2015, the democratic movement in Hong Kong has both fragmented and radicalized. Subsequent encroachments on Hong Kong citizens’

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10. “Shanghai’s Past, Hong Kong’s Future,” published in *Public Books*. Source: <https://www.publicbooks.org/shanghais-past-hong-kongs-future/>.

civil liberties have deepened some Hong Kong citizens' fear of the Communist Party of China and their sense of a Hong Kong identity very much distinct from — even opposed to — that of mainland China. In 2019, the People's Congress of China enacted the National Security Law, substantially curtailing civil liberties in Hong Kong and increasing punishments for political violations, effectively putting an end to the protest movements in the city.

The decline in political freedom and civil liberties in recent years in Hong Kong can be seen in the Freedom House's political rating of the city (see Appendix Figure A.2). Such erosion of rights and freedoms is also perceived by the general population, according to the Public Opinion Program administered by the University of Hong Kong. Based on a question that asks a representative sample of Hong Kong population to evaluate the extent of freedom (e.g., of procession and demonstration) in Hong Kong, ranging from absolute lack of freedom to full freedom, we observe that the population's assessment of freedom closely tracks the Freedom House's political ratings on Hong Kong.

Under this backdrop of political uncertainty and turbulence in Hong Kong, an increasing number of citizens (and enterprises alike) began to migrate away from the city. The number of applications for police *No Conviction* records, a document necessary for migrant visa applications, tripled in the last decade.<sup>11</sup> While there is no systematic records of the destination the migrants, anecdotally many moved to the United Kingdom and other Commonwealth countries such as Singapore, Canada, and Australia. This is particularly true vis-a-vis the United Kingdom, where the British government announced in 2021 a citizenship pathway for Hong Kong holders of the colonial-era British National Overseas passport. Over 100,000 Hong Kong residents applied to emigrate to the UK in the program's first year alone.<sup>12</sup> Given the lack of systematic and official records on out-migration, and the distinction between temporary and long-term out-migration, we measure migration based on real estate transactions, which we will describe in Section 5.1.

## 4 Episode 1: Out of Shanghai

We begin our discussion with an analysis of emigration from Shanghai. Section 4.1 begins by describing the data we construct to analyze emigration from Shanghai. We then ask four questions in the subsequent sections. First using real estate shocks, how does

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11. See Bloomberg (July 2021) for more details; source: <https://www.bloomberg.com/opinion/articles/2021-07-12/hong-kong-s-exodus-is-real-diminishing-its-appeal-as-a-financial-and-global-hub>. CEIC Data provides more recent records.

12. Source: <https://www.cnbc.com/2022/03/02/hong-kong-bno-visa-100000-apply-to-live-in-united-kingdom.html>.

changes in wealth affect emigration (Section 4.2)? Second, how do shocks to the cost of staying, identified through quasi-random bombs dropped in 1937, affect emigration decisions (Section 4.3)? Third, how do firms organizational structures — as measured from their corporate charters — affect firms’ responsiveness to economic shocks (Section 4.4)? Fourth, what ended up happening to the firms that migrated — did this actually meaningfully lead to longer firm survival (Section 4.5)?

## 4.1 Firms in 1930s Shanghai

**Baseline sample construction** We focus on firms operating in International Settlement (which consolidated both the British and American concessions) and French Settlement before the onset of World War II. These two areas, which were distinct areas set aside under treaties from the mid-19th century in which foreigners were not subject to the Chinese law, were the economic centers of pre-War Shanghai for both foreign and domestic businesses alike. More than 62% of the total population in Shanghai, Chinese included, resided in those two settlements (Ma 2001). The investments in the two Settlements accounted for 72.6% and 64.9% of total investment in China from the United Kingdom and the United States, respectively (Zhu 1948).

A total of 2,871 firms operated in Shanghai in these two concessions as of July, 1937. Our list of firms comes from *The North-China Desk Hong List*, a business roster published annually by a British newspaper agency in Shanghai, the *North-China Herald* (1850-1941). We use the 1937 July edition as our baseline sample as it was published just before World War II broke out in Shanghai (which began on August 13, 1937). To the best of our knowledge, the sample includes all firms operating in either concession before the war.

**Identifying movers** To identify firms that move out of Shanghai, we match the list of the firms from 1937 Shanghai with the official firm registry database in Hong Kong (accessed via the Integrated Companies Registry Information System). Movers are identified by name matches in the two archives. Only the main characters of the company names are used to identify potential matches — keywords such as “Corp.,” “Limited,” “Yang Hang” (Foreign Company), “Shang Hao” (Business) are not used for matching. The firm registry in Hong Kong kept the annual balance sheets, memorandum and articles of association (henceforth “charters”), and sometimes communications between the governor and firm managers on record.

We validate potential matches by comparing the sectors of business activity, looking for evidence of Shanghai presence in the charters, and identifying name-matches in the director list. Firm registrations before 1937 and after 1960s are excluded. When firms of

similar names are found, we manually read the descriptions of businesses and lists of managers and shareholders to pick the most relevant entry.

One such example is Harrisons, King & Irwin, Ltd, a joint venture of trading companies specialized in tea among Harrisons and Crosfield Ltd (in London), Willian Seaton King (in Shanghai), and Andrew F. Irwin (in Shanghai). The firm was incorporated in Shanghai 1918, with headquarter address as 119 Szechuen Road, as shown in its certificate in Appendix Figure A.3. In 1946, the firm issued a formal request to the Registrar of Companies in Hong Kong to move its headquarters to 734 King's Road in Hong Kong. Based on separate records, we find the firm remained active as a tea trader in the region after the move.

In total, we identified 365 (12.7%) migrant firms from Shanghai to Hong Kong. The scale of migration is non-negligible in the destination as well. According to *Registrar General's Department Annual Report, 1976-77*, 32% of new firms registered in Hong Kong during 1940s were those relocated from Shanghai.

It is important to acknowledge that while Hong Kong was by far the most popular choice of destination for emigrating firms from Shanghai, it was not the only destination. Taiwan was often considered as another popular destination choice, especially as the incumbent Kuomintang government decided to retreat to the island towards the end of the Civil War. Complementary to the mover identification described above, we also match the Shanghai firms to two firm registration records in Taiwan: *Taiwan Business Directory* (1948) and *Free China Business Profile* (1954).<sup>13</sup> We identified 51 firms in Shanghai moving to Taiwan, indeed a much less dominating destination choice than Hong Kong. We show that our baseline results remain unchanged when we pool migrating firms to both Hong Kong and Taiwan together.

**Data collection for firm-level characteristics** We collect a range of firm-level characteristics. From the *North China Hong List*, we obtain the name, address, type of business, as well as the name of the firm owner and managers. While we use the 1937 edition as our baseline (as described above), we also digitized each year's list from 1900 to 1941 to track within-firm variation over time.<sup>14</sup> We distinguish Chinese ownership and foreign ownership from owner names (i.e., firms with owners with Chinese names are designated as

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13. We keep the matching procedure between Hong Kong and Taiwan as parallel as possible, though a major difference is that the firm records in Taiwan were in Chinese as opposed to English in Hong Kong and Shanghai.

14. Note also that there are two versions of *North China Hong List*. The July version, which focuses on Shanghai, was published annually from late 19th century to 1941. The January version, which covers all major ports in China, was published annually from the 1910s. In this paper, we focus on the Shanghai edition.

likely Chinese-owned). We identify the year of firm's incorporation from the first year of its presence in the Hong Lists. We also code whether a manager was likely foreign using the manager's names.

We measure firms' land values based on their headquarters location. Specifically, using each firm's address, we obtain land values for that address from the Land Assessment Schedules (1911, 1922, 1930, and 1933 waves) — cadastral-level land valuations conducted every few years by the Shanghai Municipal Council and the French Council for tax purposes.<sup>15</sup> Appendix Figure A.5 shows an example of a map and a corresponding table in the 1933 Land Assessment Schedules for the Central District of International Settlement. Each block in the map is called a cadastre. An average cadastre in Shanghai corresponds to an area of 0.39 hectares (about half a soccer field), and usually hosts at most a few firms.

Appendix Figure A.4 shows the number of firm migrants over time based on the year the firm first registered in Hong Kong. The vast majority of migrant firms are registered immediately after World War II. We do not rely on registration timing for dynamic analyses of firms' migration decisions because firm registration in Hong Kong was closed during the war when Hong Kong was under Japanese occupation. Thus, it is possible that some of the firms registered in 1946 actually moved during the war.

**Who are the movers?** Descriptive statistics for all firms in our Shanghai sample are shown in Appendix Table A.1, column 1. In columns 2 and 3, we then examine which factors are predictive of firms' migration outcomes. We first show coefficients from univariate OLS regressions (column 2), and then show coefficients from a single multivariate regression where all the firm-level characteristics enter the regression simultaneously (column 3).

A few key facts are worth noting from Appendix Table A.1. First, British-owned firms were more likely to emigrate to Hong Kong, which was then a British colony, than firms owned by locals, French, or other foreign countries (the omitted category). Second, emigration was substantially more likely for firms in finance than in other sectors such as manufacturing, suggesting mobility was associated with the degree to which firms were intensive in physical capital.<sup>16</sup>

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15. Land value information was unavailable after 1933 as that was the last year the British colonial authority conducted land survey in the city.

16. Appendix Table A.2 presents migration probabilities for sectors with the highest and lowest migration rates more broadly.

## 4.2 Does real estate appreciation lead firms to move? (*income effects*)

We begin by examining whether and to what extent rising asset values shape firms' moving decisions ( $\frac{\partial \text{Pr}[m]}{\partial w}$ ). To do so, we use real estate windfalls, coming from the fact that land in different parts of the city appreciated at different rates at different times.

Real estate is a substantial share of firms' assets among the Shanghai firms we examine. We compute the share of assets attributable to land based on firms' balance sheets (Appendix Figure A.1 shows three examples of balance sheets from firms different sectors). Real estate accounted for a major part of many firm's assets: for example, 40% for Sassoon Trustee & Executor Corp, and 70% for Metropolitan Land & Company. Based on the records of 67 local balance sheets that we observe, 37.65% of firm assets were held in real estate.

For all the firms in our 1937 baseline sample, we compute the change in land values from the year of their incorporation year to 1937. If a land survey was not conducted at the year of incorporation, we do log-linear inter-/extrapolation with the data we have. Specifically, we estimate the annual land value growth rate during the time periods that we have records (1911-1933) and project the annual growth rate linearly backwards until the year of incorporation. Appendix Figure A.6 maps the cumulative rate of real estate value appreciation during this period; one observes large differences across Shanghai: for example, some properties on Edward VII Road, less than 1 km apart, may experience up to 7.89 times differences in their value appreciation. By controlling for street (section) fixed effects, we control for the cross-sectional differences in who lived where.

We estimate the effect of cumulative land value appreciation until 1937 on firms' emigration outcomes after 1937. Specifically, we estimate the following model via OLS:

$$\text{Emigration}_i = \beta \Delta \log(\text{land value})_i + \gamma_{\text{entry decade}} + \eta_{\text{street}} + \varepsilon_i. \quad (4)$$

We include entry decade fixed effects and street fixed effects in equation 4, thus identifying variation in land value appreciation arising from differential appreciation over time and space. That is, once we control for entry decade fixed effects and street fixed effects, the remaining variation in  $\Delta \log(\text{land value})_i$  comes from differential trajectories of asset appreciation across different neighborhoods of the city and across time. Controlling for street fixed effects in particular means that we are comparing among firms that are located side-by-side in 1937 (we have approximately distinctive 100 streets in our analysis covering a land area of 22.59 square kilometers), and not identifying off of the cross-section of spatial differences.

Table 1 presents the results. We observe a robust and significant pattern that firms that experienced greater land value appreciation became more likely to leave Shanghai

and establish themselves in Hong Kong. A 10% additional increase in asset appreciation would lead to a 0.43pp (2.9%) increase in emigration probability, implying an elasticity of migration with respect to land wealth of 0.30.<sup>17</sup> Given the differences in land appreciation, this translates into substantial differences in the rates at which firms leave. For example, the estimates imply that moving from the bottom decile of asset appreciation to the top decile of asset appreciation increases the emigration rates by 12.65pp, or double the mean rate of moving among all firms in the sample.

We consider a range of robustness checks. First, column 3 of Table 1 adds an additional control for the land value in 1937. Adding this control does not change the results. This confirms that differences are due to unexpected changes in asset appreciation, and not to the cross-sectional differences among firms in the period after the political turmoil began. Second, we re-estimate our baseline regression using average land value from five nearest properties to account for the unobserved characteristics that may drive price changes of the specific property (see Appendix Table A.3, Panel A). Reassuringly, the results remain unchanged. Third, we re-estimate our regression with firms emigrating to Taiwan included in our sample (see Panel B). The results are quantitatively similar. Fourth, we re-estimate the regression excluding firms who had set up branches in Hong Kong prior to 1937 (see Panel C). Again, the results remain quantitatively similar. Fifth, we also re-estimate equation (4) with the change in wealth in levels, instead of in log term. The results are qualitatively similar (see Panel D).

### 4.3 Do shocks to cost of staying affect moving decisions? (*relative price effects*)

The previous section explored income effects — the effect of a windfall in assets on emigration. We next turn to price effects, examining shocks to the relative cost of staying vs. moving ( $\frac{\partial \Pr[m]}{\partial \Delta y}$ ).

To do so, we focus on a particular shock — destruction of a firm’s headquarters due to idiosyncratic war-time bombing. The conceptual idea is that if a building is bombed, the firm will need to rebuild regardless of whether it stays or leaves. This reduces the *relative* cost of leaving compared to a non-bombed firm, since for a bombed firm it will need to incur construction costs regardless of whether it moves or not, whereas for a non-bombed firm, the firm will only need to incur construction costs if it moves to Hong Kong.<sup>18</sup>

17. Slight difference between 0.29 and 0.30 is due to non-linearity in the level-log regression.

18. Most insurance policies at the time contained a war exclusion clause. For example, see L’Urbain 1937: L’assurance résultant de la présente Police ne couvre pas [...] guerre, invasion, acte quelconque d’ennemi étranger, hostilités ou opérations de guerre (que la guerre ait été déclarée ou non.) Thus the firm would

Specifically, we examine the impact of bombs that were dropped in Shanghai in 1937. The British and French settlements in Shanghai were safe harbors during the war despite the fierce Sino-Japanese fighting in the area. However, in August 1937, with the official break-out of World War II, several bombs struck the settlements, leaving civilian casualties *en masse*. The bombs are believed to be dropped by accident — indeed, one version of events is that they were dropped by the Chinese, who were targeting a Japanese boat in the harbor but missed — and the settlements were not meant to be targeted by either side of the war in 1937. Regardless, these bombs were reported to have instantly killed 1,200 people and left hundreds of wounded on the ground (Henriot 2015). We retrieve the exact location of the bombs from the daily newspapers *North China Herald* and the work of the *Virtual Shanghai Project*. Appendix Figure A.7 shows the map of bombing locations from the Virtual Shanghai Project.

Our identification strategy zooms in on firms located within a 500-meter radius of the bombed locations, comparing firms that were hit by the bombing with those barely missed by it. Specifically, we estimate the following model:

$$\text{Emigration}_i = \beta \text{Bombed}_i + \gamma_t + \eta_{\text{sector}} + \phi_{\text{nationality}} + \varepsilon_i, \quad (5)$$

where  $\text{Bombed}_i$  is defined as firms located within 250-meter radius of the bombing site, approximately the size of a building complex that would be affected by the bombing. We control for firms' entry decade fixed effects ( $\gamma_t$ ), sector fixed effects ( $\eta_{\text{sector}}$ , e.g., textile, real estate, banks), and nationality of the owner (or chief director) fixed effects ( $\phi_{\text{nationality}}$ , e.g., British, Japanese, or Chinese).

Identification hinges on the assumption that these locations (and the firms operating at these locations) were not expressly targeted for some reason. This is particularly plausible in this setting given that the bombing was likely accidental to begin with; more broadly, bombing prior and during World War II was notoriously imprecise (Gladwell 2021). To test this more formally, Appendix Table A.4 shows a balance test, comparing firms that were hit to firms in the 500 meter buffer areas that were not hit. We find that firms that were hit by the bombs are virtually indistinguishable in terms of their observable characteristics compared with those firms that were nearly missed by the bombing.

Table 2, Panel A, columns 1-2, present the baseline results from estimating equation (5). We find that firms hit by the bombing were substantially — 4.6 percentage points, or 32.4% higher than the mean — more likely to migrate to Hong Kong. This suggests that firms are also responsive to the relative costs of staying vs. moving.

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incur a loss even if the real estate property were insured. We do not directly observe the wealth loss, and one can consider the identified relative price effect on migration as that net of the wealth loss's impact on migration.



We explore several robustness checks to these results. First, columns 3 and 4 of Table 2 add street fixed effects and controls for the land value as assessed in 1937. The results remain qualitatively unchanged, and if anything, are slightly larger in magnitude (about 6.2 percentage points, or 44 percent above the baseline mean). Second, Panel B re-estimates equation (5) using a continuous distance to the bombing site variable as a measure of the degree of destruction. The results are qualitatively similar. Third, we re-estimate the regression that also includes emigrating firms to Taiwan (see Appendix Table A.5). Fourth, Appendix Table A.6) explores a range of alternative choices for the comparison group, considering regressions where the control group is defined using either a slightly larger radius (600m) or all firms in the sample. Results are broadly similar in these alternative specifications.

#### 4.4 Organizational structure and migration choices

While firms are, on average, responsive to shocks to wealth and cost of staying, moving firms entails additional complexities above and beyond a single individual or household's move. In particular, firms have complex organizational structures. We next explore the degree to which these organizational restrictions were important in the decision of firms to move or to stay, and how that interacts with the wealth and price effects discussed above.

To do so, we look at the degree to which firms that had more *flexible* charter provisions were more likely to move to Hong Kong. We measure firms' organizational flexibility based on various clauses in firm charters we located in both Shanghai and Hong Kong. We collect data from the Hong List, as well as from the Firm Registry in Hong Kong and from the Shanghai Municipal Archive. According to *Hong Kong Companies Ordinance* (1932) and *Shanghai Company Law* (1929), each firm was required to submit a copy of their charters before incorporation. On net, we obtained charters for 108 Shanghai firms that did not move to Hong Kong, or 4.3% of the sample.<sup>19</sup> We also repeated the same search in the Hong Kong registry, and found charters for 289 movers (78% of the total) in the Hong Kong registry.<sup>20</sup>

We extract four key features indicative of firms' organizational flexibility. First, we

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19. Despite searching for all firms in our baseline 1937 sample, we only observe firm charters for a small subset of firms in Shanghai. This is both because many firms that we observe in practice in the Hong List did not file a charter with the Shanghai authorities, and also because many documents were lost due to war and the Cultural Revolution. Appendix Table A.7 shows the balance test on Hong List covariates between firms of which charters are observed and others.

20. The number of observations used in the analyses drops as we focus on a subset of firms whose land value data was available or within the specified radius of the bombing sites.

code whether the firm imposed a local *director address requirement*. For example, one firm's charter stated that "each member whose registered place of address is not the colony of Hong Kong shall [...] notify in writing some place in the colony of Hong Kong which shall be deemed his registered place" (CR 2744, Baboud Mary, Ltd.); other examples. These requirements that privilege local directors may make relocating to Hong Kong more difficult. If firms do *not* impose such director address requirement, we consider its structure to be more flexible. Second, we code whether the firm required *director rotation*. For example, one firm required that "at every general meeting one-third of the directors [...] shall retire from office" (CR 2020, Shanghai Worsted Mill). These rotation requirements also likewise reduce flexibility because the firm cannot replace all or most of its directors all at once. If firms do *not* impose such director rotation requirement, we consider its structure to be more flexible. Third, we code whether the firm allowed *directors to be held in other countries* (i.e., other than where the firm's headquarter office is). This can refer to either directors' residence or to meeting locations; for example, "a meeting of directors may be held in Hong Kong or elsewhere" (CR 1599, Shewan Thomes & Co. Ltd.). Allowing directors to be elsewhere also reduces firms ties to Shanghai and presumably increased firm flexibility. Fourth, we code whether the firm can *set up branches in other countries* (i.e. other than where its headquarter office is located). For example, "the business of the company shall be carried on [...] at places the Directors may from time to time determine" (CR 2017, Pacific Investors Ltd.). This clearly also allows more flexibility to move internationally.

In Appendix Table A.8, we compare, along each of the four dimensions above, migrant firms with stayers (firms in Shanghai that did not migrate to Hong Kong) and local firms in Hong Kong (a random sample of firms registered in 1940s that did not come from Shanghai). Emigrating firms were very similar to Hong Kong local firms, but very different from their peers in Shanghai who stayed.

While it is challenging to distinguish whether the difference between migrant and non-migrant firms in Shanghai were due to selection or the impact of migration, we found 4 migrant firms with their original charters filed in Shanghai prior to their move as well as new charters filed in Hong Kong after their move. We find no evidence suggesting that firms modified their charters as they move.<sup>21</sup> Nor were there systematic differences of the legal system that might affect the way these charters were written.

We investigate whether firms' responsiveness to shocks that change wealth accumu-

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21. Some firms' charters can be observed in both locations. For them, we find that the difference are merely up to translation errors (e.g., Jardine Engineering Co., Ault & Wiborg Co., etc.). In addition, we find that some firms inherited their old charters from Shanghai when they moved to Hong Kong (e.g., Pottings & Co.). The microfilmed charters shown in Appendix Figure A.8 shows that the firm, incorporated in 1923 in Shanghai, submitted their original charter when registering in Hong Kong in 1946.

lation (due to land value appreciation) and differential price of migration (due to bombing) as identified in the previous sections were differentially high if their organizational structure was more flexible. Table 3 presents the estimates, where we combine all four dimensions of organizational flexibility into a z-score index, and we investigate its interaction with wealth shocks in Panel A and shocks to differential price of migration in Panel B.<sup>22</sup> We find that firms with more flexible organizational structure were significantly *more* responsive to wealth shocks and changes in differential price of migration as they made decisions to migrate firms' headquarters to Hong Kong. This suggests that organizational flexibility may be important in allowing firms to be more agile in navigating economic shocks (and opportunities) during turbulent times, which as we show in the next section, is critical to the firms' survival.

## 4.5 Firms' outcomes in the median run

The discussion thus far has all been about the ex-ante decisions firms make. Clearly, what happened ex-post is only one possible realization of potential outcomes firms were considering. It is nevertheless instructive to compare outcomes in the medium run for those who stayed and those who moved to ascertain whether, in this case — which was most likely among the worst for firms that stayed among possible scenarios being contemplated at the time — moving made a difference. To do so, we trace our baseline firms from 1937 — both those that stayed and those that migrated to Hong Kong — to determine the whether each set of firms survived in the medium term.<sup>23</sup>

All firms that remained in Shanghai were nationalized during the Communist Revolution and the subsequent takeovers of private industries in the 1950s. However, a few international companies survived without their Shanghai branch, and a few local firms survived by cooperating with the new regime (and so had their assets reinstated after 1978, albeit in different form).<sup>24</sup> For all the firms that do not move, we searched extensively for their presence on the internet as well as British archive websites in order to determine their survivorhood. We use the last instance of their presence in these sources as indicator of the years until which they survive. There are 44 that survived till this day,

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22. To address the issue that only a selected subset of firms had charter records, we present a Heckman 2-step correction to proceeding analyses in columns 5 and 10.

23. Focusing on firms' survivorhood likely substantially underestimates the median run return to migration in this context. Non-migrating firms survived in Mainland China, if at all, likely existed only in name and the assets were transferred away from their original owners. Many individuals associated with the private enterprise prior to the founding of the People's Republic of China were persecuted personally, some even to death.

24. This over-counts surviving firms as many may not be considered as having survived the turbulence from the firms' owners perspective.

and 19 that survived past 1949 but wound up in history. For the rest of them, we consider the last year of presence in China, indicated by the Hong List, assuming that they all stopped business after the Communist takeover. For all the firms that moved to Hong Kong, we acquire information about their dissolution from the Hong Kong Firm Registry in order to measure how long they survive.

Perhaps not surprisingly, moving to Hong Kong made an enormous difference ex-post. Only 15% of the firms in Shanghai who didn't migrate to Hong Kong survived till 1960, whereas about 54% of the firms in Hong Kong were still operating by 1960, and at least 11% still exist as of 2023. This suggests a very high return to migration in the median run. However, this raw comparison may not reflect the causal estimate from migration for the marginal migrant — i.e., the firm just on the margin between migrating and staying — which is what is most relevant for thinking through the migration decision, because it may reflect selection — those firms that were most likely to survive anyway migrated.

To examine this more closely and to account for the confounding factor of firms' selection into migration, we exploit the bombing shocks discussed in Section 4.3. Specifically, we compare firms within 500m of the bomb location, and look for whether there is a difference in long-run survival probabilities between those firms hit by the bomb and those barely missed by them; this yields the survival effect *for the marginal firm* induced to migrate by the bombing. We run a two-stage-least-squares specification, where we use the baseline specification in Section 4.3 as the 1st stage. We examine the firm's years of survival after 1937 and likelihood of returning to Mainland China to operate after 1978 as outcomes of interest. Appendix Table A.9 presents the results. We find that firms migrated to Hong Kong due to bombing (relative to those who stayed due to narrowly avoiding the bombing) have survived business operation for more than four decades longer, and they have a substantially (though not statistically significantly) higher chance of returning to Mainland China after the country re-opened to foreign enterprises in 1978.

## 5 Episode 2: Out of Hong Kong

We next shift our focus to contemporary Hong Kong, where, after describing the data in Section 5.1, we ask four broadly parallel questions as we did examining the “Out of Shanghai” episode. As in the previous analysis, we begin by asking (i) How does wealth affect emigration (Section 5.2)? and (ii) How do changes in the opportunity cost of staying affect emigration (Section 5.3)? In Hong Kong, we can also estimate (iii) a lower bound on the financial cost of migration in the short run, by examining whether households who migrate sell at a discount (Section 5.4). Finally, we return to the question of political

uncertainty, examining *(iv)* whether households who are more likely to perceive the risks of migration as higher are more likely to migrate, and examine how this changes their economic elasticities (Section 5.5).

## 5.1 Identifying emigrating households in Hong Kong

Identifying migrants from Hong Kong is more challenging. Short of individual-level data, even aggregate numbers are not easily available, as Hong Kong residents traveling abroad are not required to declare to the government their purpose of travel.

We present a novel solution to this issue: utilizing the universe of real-estate transactions records, we identify emigrating households as those who liquidate all real estate assets by end of our sample period and made no new purchases. Such measure allows us to distinguish households whose emigration is plausibly permanent from temporary population out-flow (e.g., studying abroad) and merely intention to migrate. Importantly, this migration measure captures a joint decision of emigration and asset liquidation, and applies only to households who are homeowners in Hong Kong, which is about 51.2% of the population according to the Hong Kong Government.

We observe a total of 2.45 million records of real estate transactions during 1991 to 2021 from the Hong Kong Land Registry, accessed via the Integrated Registration Information System. We cross-check the scope of these transaction records with the company database on 28HSE, the most widely-used property-sales portal in Hong Kong, and confirm the comprehensiveness of the data that we collect (see Appendix Figure A.9). For each transaction, we observe the names of the buyer(s) and seller(s), closing prices, special terms (e.g., death), as well as a range of unit-level observations such as location, amenities, and year of construction.

In our baseline strategy, we discard various forms of exits from the housing market for reasons other than emigration. The unique structure of Hong Kong's real estate transaction records allow us to distinguish alternative scenarios of property liquidation other than emigration such as mortgage defaults, deaths and bequests. For instance, for the same unit, if the seller of a transaction is a bank or financial institution that does not match with its preceding buyer, this likely implies a mortgage-related default. A death or a gift also entails mismatches between a seller and its preceding owner.<sup>25</sup> Appendix C describes in detail our validation efforts and other aspects of data cleaning, including unsuccessful transactions, name aliases, a validation of our death estimates, and joint tenancy issues.

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25. In Hong Kong, if someone dies and the heir sells the house, it is their heir (or administrator or executor of the will) who is listed as the seller, not the deceased.

We illustrate our data construction process with a real, de-identified example of an individual emigrating from Hong Kong (see Appendix Figure A.10). Based on housing transaction records, this individual has been the registered owner of an apartment in Yuen Long District since 1994. Over the years, this individual purchased 2 more apartments in Ma On Shan District and Tsuen Wan District. In August, 2021, this individual sold all three properties at once, hence identified by us as a mover in our data. Based on the matched LinkedIn profile, we confirm that this individual indeed emigrated, switching jobs to a UK company in the toy industry in the London area in November 2021, and has been working there ever since. Prior to moving, this individual has worked in Hong Kong for 12 years at different companies, after graduating from Hong Kong University of Science and Technology with a bachelor's degree.

Any household who made at least one transaction from 1991 to 2021 appears in our transaction records.<sup>26</sup> However, if a non-migrant owned properties before 1991 and didn't participate in any housing market transactions during our entire sample period, we won't be able to observe this. We supplement the transaction data we observe to make sure we also include residents who never switched houses. Specifically, we fill in the transaction data using the structure of apartment buildings in order to make sure we have a complete and comparable estimate of real estate asset appreciation among non-movers.<sup>27</sup> We validate our supplemented data with a random sample of raw deeds downloaded from the Hong Kong Land Registry, where records sometimes extend 10 years longer than in our data, and find that this strategy offers us a reasonably good approximation of the ground truth.

All things combined, we identify 1.87% of households as potentially permanently migrating away from Hong Kong between January 2015 and December 2020. Appendix Figure A.12 plots the number of estimated emigrants based on our data across years, and its comparison with official statistics when we observe them. The two trends are qualitatively similar: migration peaks at 1997 during the handover (though the level is much larger in observed data than in our data).<sup>28</sup> Appendix Table A.10 shows summary statis-

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26. These transactions include those who owned and sold the government subsidized housing. Under the Hong Kong Housing Ownership Scheme, upon owning the government subsidized units for a specific years (ranging from 2 to 5 years), homeowners can sell the property at market price without having to pay back the initial subsidy.

27. Observing that (i) 99.1% of Hong Kong residents live in apartments instead of townhouses or single family dwellings, and (ii) within each building, we usually have the same set of units on each floor (that is, the floor plan is typically the same across floors of the same building), we proceed by filling in the floors of buildings based on the transactions we observe. For example, if we observe unit 1, 2 and 3 transacting on the second floor but only 1, 3 on the third floor, then we assume that 3F/unit 2 is one of the stayers.

28. Real estate sales may lag behind the actual migration, so we might not be capturing all emigration in recent years.

tics for both stayers and movers. Interestingly, households with better social economic status were more likely to move.

To allow for the possibility that emigrating households may not have liquidated *all* of their real estate properties in Hong Kong, we construct an alternative measure of emigration as defined by those households liquidating at least two-thirds of their properties owned in Hong Kong: 2.82% of the households are identified as permanent migrants. Our baseline results presented below remain qualitatively and quantitatively unchanged using this alternative emigration definition.

## 5.2 Does real estate appreciation lead households to emigrate? (*income effects*)

We begin by investigating whether real estate asset value appreciation affects households' migration decisions ( $\frac{\partial \Pr[m]}{\partial w}$ ). Real estate represents a substantial share of households' wealth in Hong Kong. While an exact estimate of households' real estate holdings (net of mortgages) to households' total wealth is difficult to come by, Hong Kong is one of the most expensive real estate markets in the world.<sup>29</sup>

### 5.2.1 Baseline specification

We start with the baseline specification below, where we examine the relationship between cumulative real estate asset value changes until 2014 and migration decisions after 2014 (the sample only includes households who have not left Hong Kong by 2014):

$$\text{Emigration}_i = \beta \Delta \log(\text{Asset value})_i + \gamma_{\text{start year}} + \eta_{\text{block}} + \varepsilon_i, \quad (6)$$

where we control for real-estate-market-entering-year fixed effects ( $\gamma_{\text{start year}}$ ) and apartment complex fixed effects ( $\eta_{\text{block}}$ ).<sup>30</sup>

Similar to the empirical strategy in identifying the analogous relationship in the “out of Shanghai” episode, by including these fixed effects, we exploit variation in real estate asset appreciation as a result of different years entering housing market combined with different location-specific appreciation trajectories.

Computing asset appreciation when properties transact is straightforward. If there is no transaction for unit  $i$  in year  $t$ , we use the following strategy to impute its market-fair

29. According to the annual Demographia International Housing Affordability Survey, the ratio of median house prices to annual median household income is 18.1, so an average person making \$50,000 annually who owned a house would have spent more than \$900,000 in the housing market.

30. For households with multiple real estate transactions during the sampling period, this refers to their initial apartment complex as they enter the real estate market. We alternatively control for their last apartment complex fixed effects instead, and we find qualitatively and quantitatively very similar results.

housing price. We use the average (unit) price within the same block (usually a few buildings) in the same year  $t$ ; if none of the units in the same block is sold during year  $t$ , we use the average (unit) price within the same neighborhood by the same developer in year  $t$ . More than 97% of prices can be imputed at the block and neighborhood and transaction year level.<sup>31</sup> The correlation between our imputed price and actual consideration paid on transacted units is 0.832; our baseline results are robust to more flexible functional forms of price imputation. If the households own multiple assets, we compute the logged difference of asset value for each property separately and sum them together. Appendix Figure A.13 maps the cumulative (annual) real estate value growth rate across Hong Kong between 1995 and 2014, where one observes large spatial dispersion in growth rate; by controlling for apartment complex fixed effects, we control for the cross-sectional differences in who lives where.

Table 4, Panel A, presents the results from estimating equation (6). One observes a strong, positive, and statistically significant relationship between real estate asset appreciation through the end of 2014 and households' subsequent emigration decisions. The estimates suggest that a 10% increase in asset appreciation would lead to a 0.15pp (8.11%) increase in emigration probability, implying an elasticity of migration with respect to real estate wealth equal to 0.86. More broadly, to get a sense of magnitudes, the difference in emigration probabilities between households at the top decile of real asset appreciation and those at the bottom decile is 2.21 pp (119.4% over the mean rate). The results are robust to: (i) measuring values in levels in current US dollars; (ii) using similar units from nearby buildings to calculate prices to remove unobserved building specific attributes; and (iii) restricting the analyses to a subsample of households who only own one real estate property in Hong Kong (see Appendix Table A.11).

### 5.2.2 Distinguishing political nature of wealth shocks

In order to examine whether political shock is also manifested as a wealth shock ( $\alpha > 0$ ) and its implication on income effects of migration, we next introduce two additional variations in real estate value appreciation that are of distinct political nature. First, we use opening of MTR stations as instrument for appreciation of housing value; this is a political neutral shock, affecting wealth now but has not priced in future political shocks ( $w$ ). Second, we use the timing of land deeds relative to 2047 (the end of the 50-year "one country, two systems" transition period during which institutional protection over property rights is relatively robust) as an instrument for depreciation of housing value. In

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31. If there is no transaction within the neighborhood, we use time-series variation and predict the unit price of unit  $i$  in year  $t$  by fitting a linear model with block and year fixed effects.



contrast to the opening of MTR stations, the wealth shock due to deeds timing explicitly prices in anticipation of future political uncertainty  $((1 - \alpha)w)$ .

### Politically neutral shock: MTR opening

The Mass Transit Railway (MTR) system in Hong Kong is one of the most efficient public transportation systems in the world. Real estate properties in close proximity to the MTR system tend to have higher market valuation. We use the initial announcement of MTR stations' opening near the property *after* the purchase of the property as a shock that increases the households' asset value.<sup>32</sup> 52.9% of the MTR stations in the current network opened after 1990, during our housing transaction sample period. Appendix Figure A.11, Panel A, shows the number of new MTR stations opened across years. Panel B maps the location of the stations built before 1990 and after 1990. Finally, in Panel C, we plot real estate properties throughout Hong Kong, differentiating between those with no access to MTR network (further than 1km from the station), those which had access to MTR network prior to 1990, and those which gained access to the MTR network in the period since 1990 due to the opening of new MTR stations.

Appendix Table A.12 presents the first stage results, where we predict the real estate asset value gain accumulated until 2014 with the MTR access added (if any) after the purchase of the property. We again control for year-entering-real-estate-market fixed effects and apartment complex fixed effects. We observe a strong, positive relationship: becoming connected with the MTR system is associated with an 36.76% increase in real estate property values. This pattern is robust to alternative measures of MTR access using different choices of radius, using distance to the nearest MTR station, or counting only substantial shortening in distance (greater than 1km) to the MTR station; these results are shown in Appendix Table A.13. Importantly, as shown in Appendix Table A.14, neighborhood demographics and socioeconomic conditions do *not* predict access to the MTR, controlling for the baseline fixed effects.

Table 4, Panel B, presents two-stage-least-squares results, where we instrument for  $\log(\text{Asset value})_i$  using a dummy for MTR station opening within 1km of the residence after the person bought the property.<sup>33</sup> Appendix Table A.12, columns 4-6 presents the reduced form results. One again observes a positive relationship between real estate asset value appreciation and migration; the estimates imply an elasticity of migration with respect to real estate wealth equal to 5.69. These results are again robust to alternative

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32. Typically, stations opens to operation about 4-5 years after the initial announcement.

33. We restrict the sample to households with lease expiring between July 1, 2047 and 2065 in order to harmonize the sample with the politically related wealth shock due to the timing of deeds renewal, which we examine next. Appendix Table A.17 presents the estimates using the unrestricted sample.

measures of MTR access using different choices of radius, using distance to the nearest MTR station, or counting only substantial shortening in distance (greater than 1km changes) to the MTR station (see Appendix Table A.15).

### **Politically related future wealth shock: timing of deeds renewal**

Land in Hong Kong is not owned outright; it is instead leased under long (typically 50/75/99-year) leases from the government. The expectation is that these leases would be renewed or extended, but this is an expectation, not a formal guarantee. In particular, under the Hong Kong Basic Law, leases that expired on or before June 30, 2047 (the end of the 50-year “one-country, two systems” period) were automatically granted an additional 50 years extension. What will happen to leases that end after June 30, 2047, however, has not been addressed, and there is substantial uncertainty about what will occur once those leases expire. He et al. (2023) study the implications of this phenomenon, and document that houses whose ground lease expires after July 1, 2047 lost value after 2010s once people realized that they did not have the same certainty as leases expiring before that date (and hence which were eligible for an automatic 50 year extension). We exploit this variation by using the timing of deeds as an instrument for appreciation (depreciation) of the housing value in the period since 2010, focusing on houses purchased prior to 2010.

Specifically, following the same empirical strategy as He et al. (2023), we compare the group of buildings whose leases expire on June 30, 2047 (“risky lease”), with those whose leases expire between July 1, 2047 and 2065 (“safe lease”).<sup>34</sup> Appendix Figure A.14 plots the trend in unit price appreciation across the apartment blocks with leases expiring before and after July 1, 2047. One observes that prior to 2010, these two groups of apartment blocks do not differ in market value appreciation trajectories; since 2010, apartments with leases expiring before July 1, 2047 appreciate more. The difference emerges around 2010-2012 — during which the news broke out to the public and was raised as a key debate during the fifth Hong Kong Legislative Council election (2012).<sup>35</sup> We focus on the sample of all homeowners in 2010, excluding those whose apartment does not fall into the either the risky or safe lease category.<sup>36</sup>

Appendix Table A.16 presents the first stage regression results. We control for district

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34. Real estate developers sign separate leases with the government for each block (usually a handful of buildings). The lease terms are documented on the deeds from the Hong Kong Land Registry. Our choice of lease “cohorts” follows He et al. (2023) as the “main control group” in the paper.

35. See, for example, the South China Morning Post, for details on the timing; source: <https://www.scmp.com/news/hong-kong/hong-kong-economy/article/3268765/hong-kongs-renewal-land-leases-expiring-2047-boost-confidence-city-experts>.

36. These include renewed 75-year leases that expire after 2065, 999-year leases, leases renewed before 2046, etc.

fixed effects (column 2), as well as year-entering-real-estate-market fixed effects (column 3). Since the lease type is a building fixed characteristic, identification comes from the fact that people happen to own different types of properties prior to 2010 when the deeds renewal (or lack thereof) became salient. One observes a strong relationship that safe lease (those expired before July 2047) is associated with a substantial positive value appreciation of the property by 2014.

Table 4, Panel C, presents the two-stage-least-squares results using differential appreciation due to lease types as an instrument; Appendix Table A.16, columns 4-6, presents the reduced form results. One again observes a positive relationship between real estate asset value appreciation and migration; the estimates imply an elasticity of migration with respect to real estate wealth equals to 0.66.

The migration elasticity with respect to wealth due to MTR access shock is significantly *larger* than that due to deeds expiration shock.<sup>37</sup> This suggests: (i) political shock is manifested in part as wealth shock as well, namely,  $\alpha > 0$ ; and (ii) the utility function has sufficiently high curvature (e.g., CRRA utility function with  $\theta > 1$ ) such that the income effect of migration is positive, namely,  $\frac{\partial \text{Pr}[m]}{\partial w} > 0$ .

### 5.3 Does the changing opportunity cost of staying affect moving decisions? (*relative price effects*)

We next study whether changes to the cost of staying affect households' decisions to emigrate ( $\frac{\partial \text{Pr}[m]}{\partial \Delta y}$ ). In particular, we focus on labor market shocks that result in lower wages or higher unemployment, which could change the relative economic calculus of staying in Hong Kong vs. emigrating.<sup>38</sup> We implement a shift-share instrument strategy where we explore changes to labor market conditions experienced by households in different districts due to the district's industrial employment composition and overall Hong Kong-wide industry-specific unemployment or wage growth rate shocks.

Specifically, we estimate the following model:

$$\text{Emigration}_{it} = \beta \sum_k z_{ik} u_{kt} + \gamma_t + \lambda_i + \varepsilon_{it}, \quad (7)$$

37. Appendix Table A.17 re-estimate Panels B and C above in Table 4, restricting the sample so that the panels share the same sample composition. The results are qualitatively and quantitatively unaffected.

38. Only a very small fraction of the population experienced unemployment due to explicit political shocks. One may speculate that lawyers are particularly vulnerable, especially those who were involved in legal practices that may be counter to CCP's interest. Lawyers — 1,600 practicing barristers, 11,000 practicing solicitors — only make up less than 0.002% of Hong Kong population. Source: <https://www.lawsociety.org.uk/topics/international/doing-legal-business-in-hong-kong>.

where  $z_{ik}$  measures the industry share (fixed at 2016) of industry  $k$  in voting district  $i$  and  $u_{kt}$  measures the unemployment rate (or wage growth rate) of industry  $k$  in year  $t$ .<sup>39</sup>

We collect voting district level industry shares data in 2016 from the census, and industry level annual unemployment rates and wage growth rates from Hong Kong Census and Statistics Department from 2004 to 2021. Our baseline unit of observation is a voting district (District Council Constituency Area). There are about 430 voting districts across the city, with a population average of about 17,000.

To check the plausibility of the exogeneity of the shift-share instrument, we follow Goldsmith-Pinkham, Sorkin, and Swift (2020) and conduct a series of balance tests focusing on the three sectors with the Rotemberg weights. Appendix Table A.18 reassuringly shows that, while the 2016 industry shares in the voting districts are associated with subsequent household wage changes, they are uncorrelated with demographic changes and changes in housing ownership conditions.

Table 5 presents the results from estimating equation (7). Note that this is a reduced form regression, not an IV, because we only observe unemployment and wages for a cross-sectional sample representative for all of Hong Kong. Panel A focuses on changes in unemployment rates, while Panel B examines changes in log wages (conditional on employment). One observes that negative changes in labor market conditions, either on the extensive margin in terms of unemployment or on the intensive margin in terms of wages, significantly increase households' decisions to migrate out of Hong Kong. To gauge magnitudes, a 1% increase in wage across all industries would lead to a 0.036 percentage point decrease in the annual migration rate, which is about 7.5% change from the average migration rate. The difference in emigration probability between regions at the top decile of predicted wage growth and those at the bottom decile is -0.17pp (35.6% of the average annual migration rate).

## 5.4 Cost of migration in the short-run: fire sales

Having shown the economic incentives that stimulate households to emigrate, we assess the short-run cost that households need to pay in order to liquidate real estate assets and migrate away from Hong Kong. In particular, we ask whether real estate assets were sold at a lower price if those were the exit sale for the emigrating households, compared to properties that were transacted at the same time and shared similar attributes but were

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39. The unemployment incidents and wage rates are measured as contemporaneous values, rather than the stock values or total present discount value of the change. To the extent that there may be mean reversion in the median run in labor market conditions, this means our baseline estimates underestimate the elasticity of migration with respect to labor market conditions.

not exit sales.

To identify the transaction price differences for exit sales, we compare the sale price for units that are part of the emigrating households' last transactions (i.e., they do not purchase additional properties in Hong Kong subsequently) with those owned by households who would purchase additional properties in Hong Kong afterwards. Table 6 presents the results, where we control for a combination of neighborhood fixed effects, apartment complex block fixed effects, apartment complex fixed effects, transaction year fixed effects, and the household's year-entering-real-estate-market fixed effects.

One observes a robust negative relationship between transaction price and the unit being part of the emigrating households' exit sale. On average, emigrants sell their property for about 100,000 HKD (about US \$13,000) lower than the market price — this amounts to about 1.95% of their total property value, and 2.99% of the emigrating households' accumulated real estate wealth increase.<sup>40</sup> Such a discount presents the price that the emigrating households have to pay in the short run, which could be a result of their desire to settle the transaction in a relatively urgent manner (and hence do not exploit the full market potential).

Interestingly, we find that buyers of the emigrating households' properties are more likely to be first-time homeowners and less likely to be incoming migrants from Mainland China (see Appendix Table A.19). These households may have purchased properties at a lower price due to the fire sale discount rate identified above, and hence marginally less likely to emigrate themselves. In other words, real estate market may act as a modulating force against emigration — at least before emigration increases to a level that causes the market to collapse. Fire sale and the decreased cost of staying could make migration decision socially substitutable.

## 5.5 Economic incentives during turbulent times

Throughout the sections above, we have documented that economic incentives play an important role in households' decisions regarding emigration out of Hong Kong (similar to the earlier episode of emigration out of Shanghai). The natural question remains whether the pattern of economic incentives shaping emigration decisions differs during times of political turbulence. In this section, we present evidence that economic incentives interact with underlying political conditions, and are often amplified in shaping migration during turbulent times. Using the language of the conceptual framework as presented in Section 2, this corresponds to  $\frac{\partial^2 \Pr[m]}{\partial w \partial p} > 0$  and  $\frac{\partial^2 \Pr[m]}{\partial \Delta y \partial p} > 0$ .

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40. This is significantly lower than the 27 percent discount in foreclosure sales estimated in Massachusetts (Campbell, Giglio, and Pathak 2011).

First, we examine the interaction between economic and political incentives cross-sectionally. We assess whether the migration decisions in response to economic incentives differ across districts in Hong Kong with different political leanings. To do so, we use voting district-level vote shares in 2019 for the Democratic Party, which is the leading pro-democracy party in Hong Kong. We re-estimate our baseline specifications on emigration with respect to real estate asset appreciation (Section 5.2), with respect to labor market condition (Section 5.3), and its short-run cost in terms of fire sale discount (Section 5.4), separately for each decile of Democratic Party vote share. The idea is to test whether, in areas of the city which are less supportive of the Chinese Communist Party (and hence potentially more concerned about political crackdowns in the city), the responsiveness to economic incentives is higher.

Figure 1, Panel A, presents the estimated coefficients for districts in each corresponding political leaning decile. One observes that households in the more pro-democracy (i.e., anti-Beijing) districts are more responsive to real estate asset appreciation, to labor market shocks in their migration decisions, and the emigrating households in those districts are willing to pay a higher discount to the real estate property sale in order to liquid asset and migrate. This pattern is robust to controlling for district level average income level.

Second, we examine the interaction between economic and political incentives in time-series data, asking whether the migration decisions in response to economic incentives differ in years when political uncertainty rises. To do so, we again re-estimate our baseline specifications on emigration with respect to real estate asset appreciation (Section 5.2), with respect to labor market condition (Section 5.3), and its short-run cost in terms of fire sale discount (Section 5.4), but now estimate separate coefficients for each year.

To measure political perceptions in each year, in Figure 1, Panel B, we plot perceived political freedom and liberty according to the Public Opinion Program administered by the University of Hong Kong. We then overlay this with the coefficients we estimate from re-estimating the results on assets and unemployment year-by-year. One observes that households were substantially more responsive to real estate asset appreciation and to unemployment shocks in their migration decisions during time periods of political uncertainty and turbulence. We also plot the parallel results for fire sale discounts in Appendix Figure A.15. While we have limited power to identify all emigrating families around 1997, the first episode of considerable rise in political uncertainty, we observe a consistent pattern of increased migration elasticities to real estate wealth, to cost of staying, and discount on real estate transactions due to migrating after 2014 when political uncertainty rapidly rose again in Hong Kong following the Umbrella Revolution.

Finally, we examine real estate sales unassociated with emigration as a placebo exercise. In particular, we focus on real estate sales by households who subsequently make at least another purchase in the city (hence, these households are *not* emigrants in our baseline definition). Re-estimating equation (6), we find that cumulative real estate asset value increases the frequency of transaction, a pattern documented by the finance literature (Stein 1995, Ortalo-Magne and Rady 2006). We then examine whether the non-emigration transaction elasticity with respect to asset value differs across districts with different political leaning, and changes over years as political uncertainty fluctuates. The results are plotted in grey in Figure 1. In contrast to the transactions associated with emigration, non-emigration transactions do *not* vary with political leaning of the districts and political uncertainty of the time. This suggests that the interaction between economic incentives and political turbulence is specific to emigration decisions, rather than real estate transaction behaviors more generally.

Taken together, these patterns suggest that economic incentives intertwine with political turbulence. Economic incentives play a *bigger* role in shaping migration among households who exhibit political preferences in out-migration and when political uncertainty increased the long-run payoff for out-migration.

## 6 Discussion

Migration to another country is one approach to avoiding risks from political turmoil (e.g., Jews fleeing Nazi Germany). In this paper, we document the economic calculus behind migration during times of political turmoil in two major episodes in China over the past century. We find that exit decisions are responsive to changes in “income” in order to compensate for moving due to wealth shocks, as measured by differential real estate appreciation, as well as changes in “relative prices” of moving due to different opportunity costs of staying put.

In other words, even in highly politically uncertain times, economic incentives make a big difference in migration decisions. In fact, we find that increased political uncertainty may even exacerbate these elasticities. The interaction between economic elasticity of migration and political attitudes suggests that migrants would be self-selected on certain margins, and a lowered exit and entry cost may lead to a waning likelihood of political engagement and voice of protests (Hirschmann 1970).

In general, fewer people migrate than one might expect, even when greater economic opportunities exist elsewhere (e.g., Abramitzky, Boustan, and Eriksson 2012 and Banerjee and Duflo 2019). To the extent that economic calculus behind migration during po-

litical turbulence is considerable, under-migration becomes even more pronounced in economically-affluent parts of the world. This is because individuals who face political risks have relatively fewer destinations that offer substantially better economic opportunities - and thus, weaker economic pull factors.



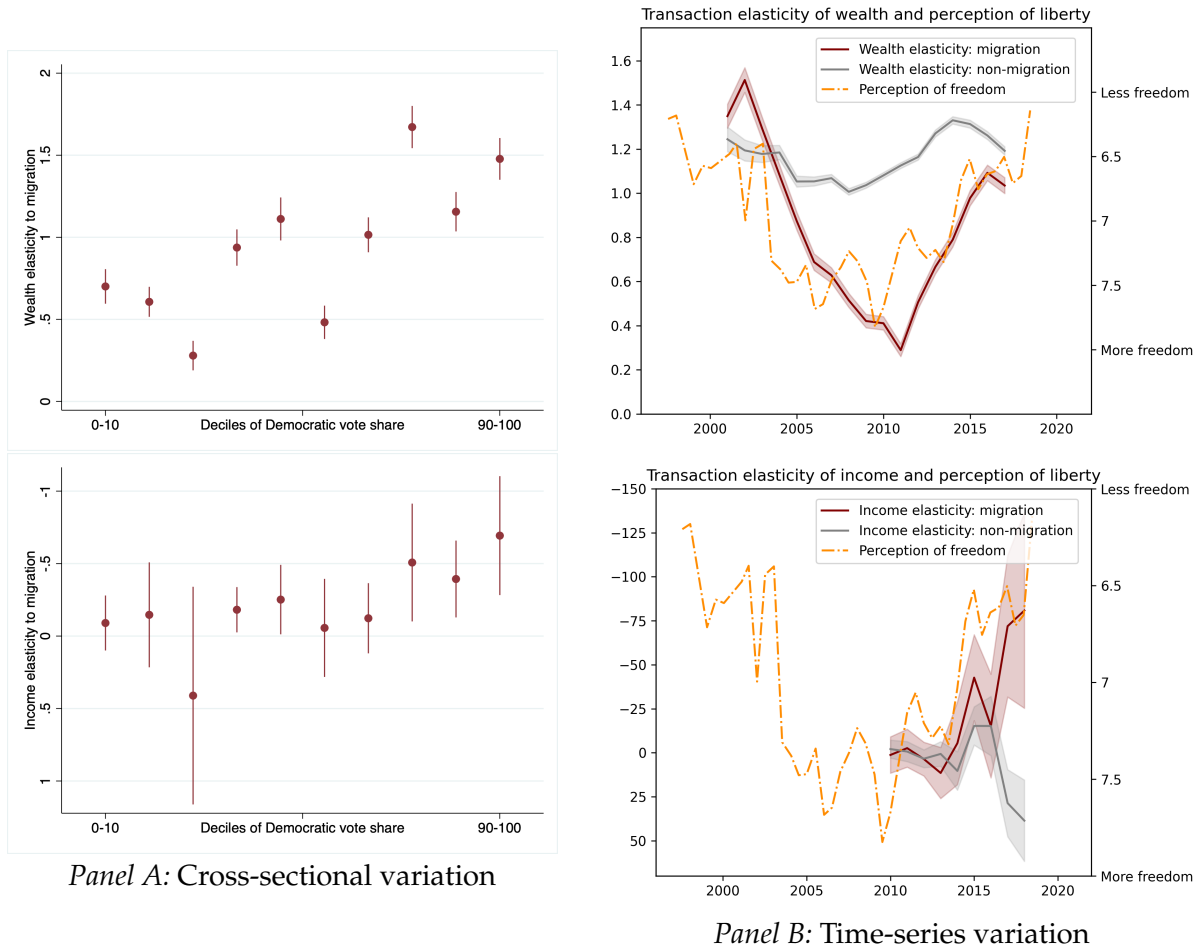
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# Figures



**Figure 1:** This figure illustrates how perception of political turbulence affects the migration elasticity of wealth (income). In Panel A, we replicate our baseline in Sections 5.2 and 5.3, but we run a separate regression for each decile of political misalignment with the CCP regime, measured by the % of votes the Democratic Party got in 2019. We use the same post-2014 emigrant sample across three figures. The bottom decile (0-10) is the most pro-Beijing district. Average vote share is 57%, with a standard deviation of 0.068. In each of the regressions, we control for entry year FEs and entry block FEs. In Panel B in red, we explore the heterogeneity of wealth and income elasticities across years. For each year  $t$  on the upper panel, the dependent variable is  $1\{\text{migration during year } [t - 2, t + 2]\}$ , and the independent variable is total logged asset value growth up until the start of year  $t - 2$ . For each year  $t$  on the lower panel, we run a district-year level regression on the subsample  $[t - 2, t + 2]$ . In Panel B in grey, we conduct a placebo exercise observing the fact that there's a co-movement between price and transaction volume in the housing market. (Stein 1995). Therefore, we replaced the dependent variable with an indicator of whether a household "transacted but not emigrated". These are either the households who sold their apartment but made another purchase afterwards, or own multiple properties and sold a part of them. About 8 percent of the household made at least one transactions of this kind during 2015-2020. Finally, we overlay the figure with the freedom perception score from the HKU Public Opinion Programme.

# Tables

**Table 1:** Land value appreciation and emigration

	Emigration after 1937		
	(1)	(2)	(3)
$\Delta \log (\text{Land value})$ until 1937	0.053*** (0.012)	0.042*** (0.013)	0.038*** (0.015)
# of obs.	1,635	1,631	1,631
Mean of DV	0.127	0.127	0.127
Mean of Indep. Var.	0.795	0.795	0.795
Entry semi-decade FE	No	Yes	Yes
Street FE	Yes	Yes	Yes
Control for initial land value	No	No	Yes

Notes: Standard errors clustered at cadastral level are reported below the point estimates. We collect the land value data from 1911, 1922, 1930, and 1933 *Land Assessment Schedules* in Shanghai, tax surveys conducted by the Municipal Council run by the British, and then map them to firms according to their geo-locations. Therefore, the variation of price comes at cadastral level.  $\Delta \log (\text{Land value})$  until 1937 is computed as the difference in logged land values from the year a firm entered the Shanghai market to 1937. If the land value was not surveyed in a specific year, we interpolate in a log-linear fashion using two closest surveys, assuming constant growth rate over the period.

**Table 2:** Cost of staying and emigration: Shanghai

	Emigration			
	(1)	(2)	(3)	(4)
Panel A: Indicator: Firm < 250 m radius				
Bombed	0.0403** (0.0179)	0.0458** (0.0185)	0.0545** (0.0240)	0.0623** (0.0255)
Panel B: Continuous distance (km)				
Distance to the nearest bomb	-0.181** (0.0759)	-0.178** (0.0782)	-0.181* (0.109)	-0.196* (0.118)
# of obs.	1,533	1,502	1,469	1,353
Mean of DV	0.142	0.142	0.142	0.142
Nationality FE	Yes	Yes	Yes	Yes
Entry semi-decade FE	Yes	Yes	Yes	Yes
Sector FE	No	Yes	Yes	Yes
Street FE	No	No	Yes	Yes
Control for initial land value	No	No	No	Yes

Notes: Standard errors clustered at cadastral level are reported below the point estimates. The sample is all firms located within 500 meter radius of the actual bombed locations. Results are robust to alternative choices of cutoffs. In Panel A, we use an indicator variable capturing whether a bomb was dropped within 250 meter radius of each firm to proxy for bombing impact. In Panel B, we use the continuous distance (in kilometers) to the nearest bomb as an alternative measure.

**Table 3: Organizational structures and migration elasticity**

	Emigration				
	(1)	(2)	(3)	(4)	(5)
Panel A: Response to land value appreciation					
$\Delta \log(\text{land value}) \times \text{Org flexibility z-score}$	0.086** (0.038)	0.099*** (0.036)	0.108** (0.050)	0.115** (0.052)	0.130** (0.056)
$\Delta \log(\text{land value})$	0.031 (0.029)	0.040 (0.032)	0.037 (0.037)	0.058 (0.048)	0.086* (0.053)
Org flexibility z-score	-0.302*** (0.068)	-0.336*** (0.069)	-0.357*** (0.075)	-0.362*** (0.077)	-0.320*** (0.085)
# of obs.	153	142	142	142	1,527
Mean of DV	0.655	0.655	0.655	0.655	0.655
Panel B: Response to bombing					
Bombed $\times$ Org flexibility z-score	0.423*** (0.115)	0.377*** (0.133)	0.417** (0.186)	0.427** (0.186)	0.486*** (0.140)
Bombed	0.248*** (0.0738)	0.275*** (0.0816)	0.117 (0.106)	0.148 (0.118)	0.186** (0.0786)
Org flexibility z-score	-0.507*** (0.0780)	-0.463*** (0.0902)	-0.463*** (0.115)	-0.471*** (0.117)	-0.527*** (0.105)
# of obs.	158	142	136	124	1,454
Mean of DV	0.655	0.655	0.655	0.655	0.655
Nationality FE	Yes	Yes	Yes	Yes	Yes
Entry decade FE	Yes	Yes	Yes	Yes	Yes
Sector FE	No	Yes	Yes	Yes	Yes
Control for initial land value	No	No	Yes	Yes	Yes
Street FE	No	No	No	Yes	Yes
Heckman correction	No	No	No	No	Yes

Notes: Standard errors clustered at cadastral level are reported below the estimates. We extract 4 features of the charters. (Detailed descriptions can be found in the Table notes of Appendix Table A.8) The organizational z-score is defined as the average standardized value of those four characteristics. Among them, director address requirements and mandatory rotations are considered as constraints imposed on the management team (so we take the opposite value), whereas the other two clauses signal flexibility. In columns 1-4 we control for the same set of fixed effects as Table 1. In column 5, we apply Heckman 2-step correction to account for the fact that charter-data availability today can correlate with firm-level characteristics in the 1940s. We use a full set of company-level characteristics – all variables we reported in Appendix Table A.1 – to predict the propensity of data availability.

**Table 4:** Real estate asset appreciation and emigration

	Emigration after 2014		
	(1)	(2)	(3)
Panel A: Baseline OLS			
$\Delta \log(\text{Asset value till 2014})$	0.0156*** (0.001)	0.0165*** (0.0004)	0.0161*** (0.0004)
# of obs.	1,567,412	1,566,359	1,566,357
Entry year FE	No	No	Yes
Entry block FE	No	Yes	Yes
Panel B: Instrumented by MTR shock			
$\Delta \log(\text{Asset value till 2014})$ (instrumented)	0.0419** (0.017)	0.0574*** (0.011)	0.1064*** (0.018)
# of obs.	957,401	956,252	956,249
Entry year FE	No	No	Yes
Entry block FE	No	Yes	Yes
First stage F stat	382.01	2185.46	3096.73
Panel C: Instrumented by land lease expiration date cutoff			
$\Delta \log(\text{Asset value till 2014})$ (instrumented)	0.0558*** (0.005)	0.0296*** (0.003)	0.0259*** (0.002)
# of obs.	957,401	956,252	956,249
Entry year FE	No	No	Yes
Entry district FE	No	Yes	Yes
First stage F stat	280.22	417.54	1570.46
Mean of DV	0.0187	0.0187	0.0187
Mean of Indep. Var.	1.072	1.072	1.072
Control for housing value in 2014	Yes	Yes	Yes

Notes: Standard errors clustered at the block level are shown below the estimates. In column (2) we control for the year each household enters the housing market as a fixed effect. In column (3) we control for the "block of first owned unit" fixed effect. Therefore, we are effectively comparing people of the same cohort starting from the same neighborhood. In all panels, we define emigration with the following assumptions: (i) everyone has one stock in the housing market before 1990; (ii) the baseline level of observation is household (instead of individual). Residents who migrated before 2014 are excluded from our sample. We also exclude residents who died, or gave up their houses to a mortgage default. In Panel A, we report the OLS regression on the full sample; in Panel B, we instrument the asset appreciation with the exposure to MTR shock(s). A family enjoys an exposure if they do not have MTR access when they bought the house, and a new MTR station is built within 1 km radius during their ownership. In Panel C, we instrument the asset appreciation with an indicator variable showing whether the land lease of the building expires before June 30, 2047, following He et al. (2023). Panels B and C use a harmonized sample, where we focus on the sample of residents who, in 2010, owned a house of which the ground lease either (i) expires between Jan. 1 - Jun. 30, 2047, or (ii) expires between July. 1, 2047 - Dec. 31, 2065.



**Table 5: Cost of staying and emigration: Hong Kong**

	Annual emigration rate			
	(1)	(2)	(3)	(4)
Panel A: Unemployment shock				
Industry-level unemployment $\times$ industry shares	0.0905*** (0.0323)	0.0896** (0.0427)	0.102* (0.0562)	0.100* (0.0558)
Panel B: Income shock				
$\Delta \text{Log (Industry-level income)} \times \text{industry shares}$	-0.0358*** (0.0124)	-0.0558*** (0.0195)	-0.0463*** (0.0174)	-0.0588*** (0.0195)
# of obs.	7,038	7,038	7,038	6,732
Mean of DV	0.005	0.005	0.005	0.005
Mean of Indep. Var.	0.031	0.031	0.031	0.031
Year FE	Yes	Yes	Yes	Yes
District FE	Yes	Yes	Yes	Yes
Demographics $\times$ Year FE	No	Yes	Yes	Yes
Pre-period wage and education $\times$ Year FE	No	No	No	Yes
Political leaning $\times$ Year FE	No	No	No	Yes

Notes: Standard errors clustered at voting district level are reported below the estimates. The Bartik-style independent variable is defined as the dot product of voting district level industry employment share and the annual industry-specific unemployment rate (industry-specific wage growth). We include two-way fixed effects as well as a full set of controls interacted with year fixed effects to capture location and time invariant characteristics as well as time-varying confounders.

**Table 6:** Short run cost of emigration: fire sale in Hong Kong

	Unit price of transaction			
	(1)	(2)	(3)	(4)
Exit sales	-172.41*** (8.838)	-140.70*** (6.641)	-160.08*** (8.646)	-164.37*** (7.843)
# of obs.	2,572,962	2,572,885	2,571,523	2,571,518
Mean of DV	6154.25	6154.25	6154.25	6154.25
Neighborhood FE	Yes	No	No	No
Block FE	No	Yes	No	No
Building FE	No	No	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
Entry Year FE	No	No	No	Yes

Notes: Standard errors clustered at block level are reported below the point estimates. Units are in HK dollars per square feet. We control for transaction year fixed effects across all columns, and entry year fixed effects in column 4 to capture potential demographic differences between home-sellers. We compare unit price differences between transactions happening in the same building in the same year. On average, emigrants sell their property at about 100,000 HKD lower than the market price — about 3% of the total property value.

# Online Appendix

## Appendix A Additional figures and tables

ASSETS.		
INVESTMENT AND SECURITIES Deposited with Colonial Treasurer Incorporated		
Value of Title Deeds Deposited .....	HK\$100,000.00	
Cash (proceeds of 5 Bonds drawn held by Hongkong & Shanghai Banking Corporation, Hongkong, in name of Colonial Treasurer Incorporated .....	828.68	
Investments—at cost (market value HK\$5,680.00) .....	7,103.86	HK\$107,932.54
CURRENT ASSETS		
Cash at Bank .....	148,722.12	
OTHER ASSETS Preliminary & Establishment Expenses		
As per last Balance Sheet .....	HK\$ 3,593.00	
Less written off during the period .....	3,593.00	
HK\$256,654.66		

FIXED ASSETS		
Land and Buildings in Shanghai		
Pre-war Properties as revealed by Board of Directors as at 30th September 1945	2,155,044.29	
Post-war additions at cost (Medhurst Apartment Heating Installation)	146,483.34	
	2,301,527.63	
Less: Pingliang-Ningwu Roads Property sold during the year	36,180.00	
	2,265,347.63	
Less: Reserve for Depreciation as at 30th September 1946	60,048.12	
For the year ended 30th September 1947	67,372.52	127,421.01
		2,137,926.62

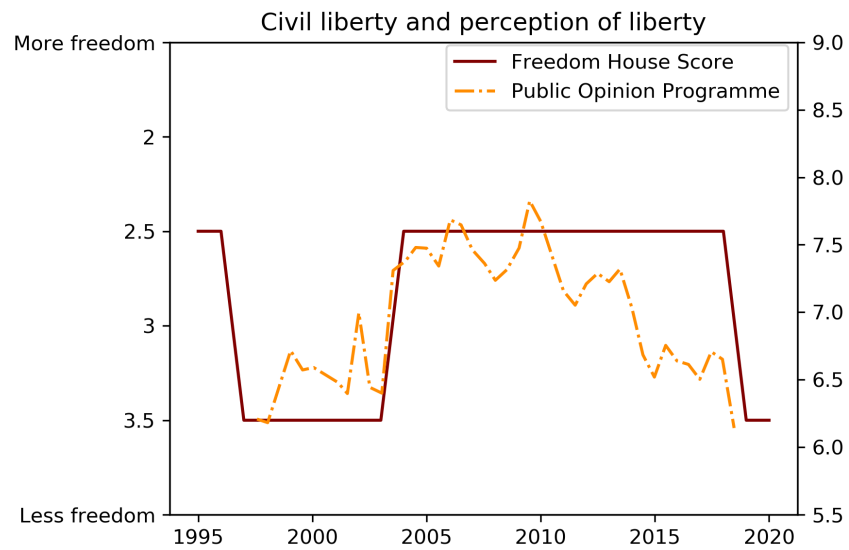
  

BALANCE SHEET AS AT 31ST DECEMBER, 1951		
LIABILITIES	HK\$	ASSETS
CAPITAL		
Share Capital Authorized and Issued 700,000 shares of HK\$10.00 each fully paid .....	10,000,000.00	
CAPITAL RESERVES		
Retained Profit and Current Assets .....	3,633,735.30	
Less: Profit and Loss Account		
Profit for the year ended 31st December 1951 .....	67,627.05	3,633,735.30
Less: Profit for the year ended 31st December 1951 .....	67,627.05	3,633,735.30
CURRENT RESERVES		
Reserve for Depreciation of Plant, Motors and Equipment .....	3,321,074.51	
Reserve for Year-ending Bonus .....	141,700.38	
Reserve for Baddebts and Doubtful Debts .....	381,000.00	
Reserve for Insurance .....	101,267.95	
Less: Depreciation Reserve		
Investments at cost 1,000,000.00		
Less: Reserve against Loss in value .....	918,930.38	
(Market Value as at 31st December 1951 \$1,210,717.66)	287,006.12	
Cash held available for payment of Year-ending Bonus, for Import of Materials and Stores, etc. ....	623,113.44	1,210,717.66
SUBTOTAL LIABILITIES	15,885,581.33	15,885,581.33
Less from the People's Bank of China .....	1,334,488.79	
Surplus Cash and Cheque Balances .....	591,190.23	1,865,690.02
DEBITED LIABILITIES		
Deposits from Gas Consumers .....	348,688.21	
Contributions from Gas Consumers in aid of Construction placed in Suspense .....	197,874.79	776,968.00
HK\$ 15,885,581.33		HK\$ 15,885,581.33

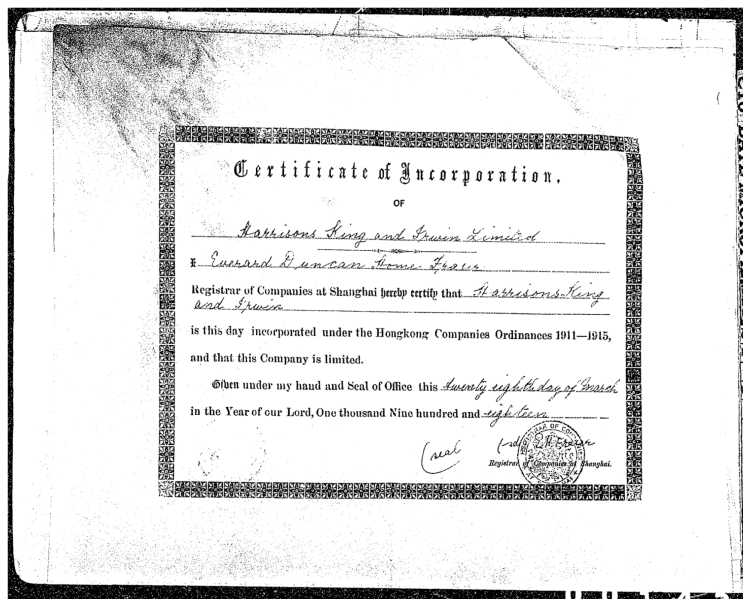
  

FIXED ASSETS as valued by the Directors at 31st December 1946 plus Additions at cost		
Siting Road Works		
Land .....	1,180,027.00	
Buildings .....	163,651.00	
Telecommunication Plant .....	723,409.08	
Furniture .....	71,875.15	2,138,962.23
Yangtze Works		
Land .....	1,390,037.00	
Buildings .....	407,892.20	
Manufacturing Plant .....	3,038,079.64	
Furniture .....	6,663.00	4,836,671.84
Main, Services, etc. for Distribution of Gas		
Main .....	2,110,491.21	
Services .....	308,366.43	
High Pressure Main .....	172,980.00	
Boiler .....	65,731.00	
Motor Vehicles .....	150,772.18	
Motor and Conveyance .....	233,145.95	
14" High Pressure Main .....	848,000.00	3,735,369.30
Fitting Installation on Lease .....	848.36	10,811,247.50
CURRENT ASSETS		
Stocks on Hand, Goods in Transit, Work in Progress and Appliances as certified by the Company's Officials .....	3,807,120.71	
Surplus Debit, Debt Balance and Staff Contingency Fund .....	490,478.51	
Cash at Bank and on Hand .....	187,680.61	4,074,689.52
Exchange Rates used:—		
HK\$1.00 = ¥ 3.900		
£ 1.00 = HK\$16.00		
NOTES:—		
1. A Contingency Liability exists in respect of Retirement Gratuation.		
2. Assets are subject to exchange controls and other local regulations.		
HK\$ 15,885,581.33		

**Figure A.1:** In this figure we show 3 balance sheets examples from firms in Shanghai the year before migration. Depending on the accountant they hire, land values show up as *Value of Title Deed Deposited* (top left panel), *Pre-war Properties in Shanghai, Land and Buildings* (bottom left panel) or simply *Land* (right panel)



**Figure A.2:** In this figure we overlay Hong Kong's legal and institutional civil liberty score and its citizens' perception of civil liberty across the past 25 years. The first comes from Freedom Houses Country and Territory Ratings and Statuses, 1973-2023, and the second from Public Opinion Programme, HKU, 1997-2019.



HARRISONS, KING & IRWIN, LTD.  
(INCORPORATED IN HONGKONG)

P. O. Box 311  
SHANGHAI June 6th, 1946

The Registrar of Companies,  
HONG KONG

Dear Sir,

It is desired to register this Company (already incorporated under the Hong Kong Companies Ordinance) as a Hong Kong Company under Proclamation No. 27 of March 11th, 1946: the Head Office of the Company to be at its Hong Kong premises at 734 King's Road (I.L. 3507).

The consent of the Directors of the Company has already been obtained although the undersigned are the only two directors at present in the Far East. The Directors are:-

Norman Frederick Meyers, c/o Harrisons & Crosfield, Ltd., London,  
Sydney William Harris, c/o the same, at present represented by the  
undersigned Valdemar Reginald Zimmerman as  
alternate director,  
Carleton Reid, of Harrisons & Crosfield, Ltd., London.  
Charles Cecil King the undersigned, of this address.

A fifth Director, Mr. A.P. Irwin of Irwin-Harrisons-Whitney, Philadelphia, died recently and we have not been informed of any new appointment to his seat on the Board.

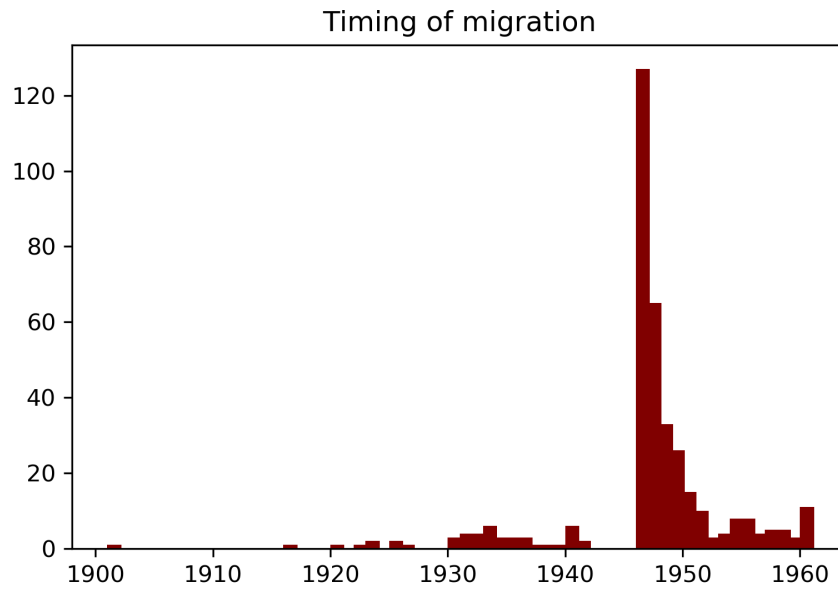
It would be much appreciated if you would be good enough to institute the registration of this Company as requested and hand the Registration Certificates to Messrs. Lowe Singham & Matthews of Hong Kong who are temporarily acting as our local representatives and through whom this application will be presented to you.

Yours faithfully,  
HARRISONS, KING & IRWIN, LTD.

*[Signature]*  
Director  
*[Signature]*  
Alternate Director to S. W. Harris

I certify that the above signatures C.C. King and V.R. Zimmerman are in the handwriting of Mr. C.C. King, a director, and of Mr. V.R. Zimmerman, an alternate director of Harrisons, King and  
P.T.O.

**Figure A.3:** This figure shows an example of the archival primary source we observe. Harrisons, King & Irwin, Ltd. was a tea company that focused on the China market. It was a joint venture owned by Harrisons and Crosfield Ltd. (in London), William Seaton King (in Shanghai), and Andrew F. Irwin (in Shanghai). The photocopy on the upper panel was their certificate of incorporation in Shanghai, 1918. The letter on the lower panel was a request sent to the Hong Kong firm registry in 1946, asking for their registration in Hong Kong.



**Figure A.4:** This figure plots the number of firm emigrants from Shanghai to Hong Kong over time. The year of emigration is defined as the year the company registered with the Hong Kong government. Data comes from the digital archives of the Hong Kong firm registry. Note that the registry was shut down during Japanese occupation during World War II (1941-1945), which is why there are no registrants during this period.



Panel A: Map of Central District, 1933

( 8 )

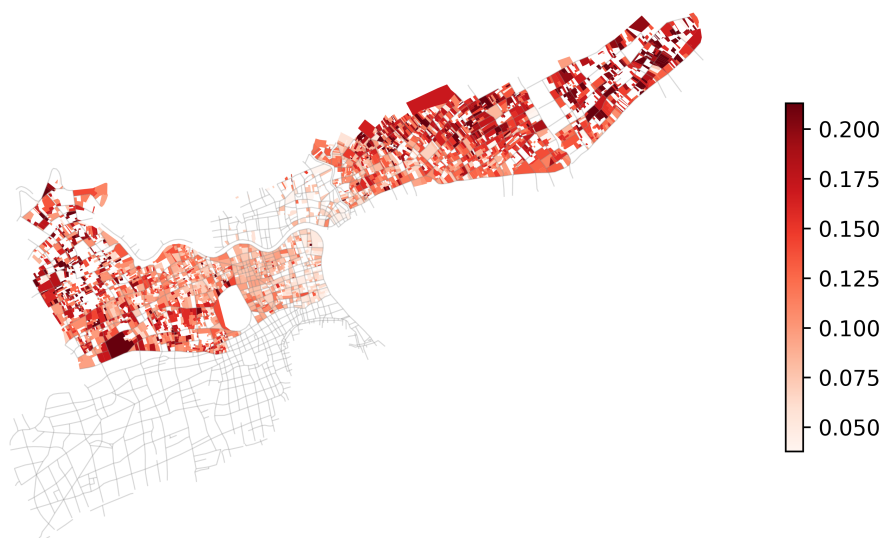
**CENTRAL**  
LAND ASSESSMENT SCHEDULE, 1933.

NUMBER OF LOT.		REGISTERED OWNER	AREA FOR TAXATION.	VALUE FOR RENT.		TOTAL VALUE.
CONSULAR.	CADASTRAL.			MORE.	LESS.	
31	Brit.	35	Chartered Bank of India, Australia and China.	0.421	90,000	37,300
6	"	36	"	5.292	280,000	1,681,700
6A	"		"	10.925	120,000	1,311,900
801	"	442	"	2.061	82,000	169,902
1735	"	549	"	3.000	85,000	255,000
1761	"		"			
1762	"	599	"			
1087	"					3,354,652
74	U.S.	285	Chase Bank, The .....	0.478	120,000	57,200
3873	"	9A	China Baptist Publication Society, Fed. Inc., U.S.A.	0.856	110,000	94,160
293	Ger.	100	China Export, Import and Bank Co.	2.111	140,000	295,540
2214	U.S.	89A	China Realty Co., Ltd. ....	0.919	245,000	235,155
12949	Brit.	53A	China Realty Co., Fed. Inc., U.S.A.	2.198	190,000	417,320
8233	"	54C	"	2.520	230,000	579,000
2572	Fr.	88	"	4.350	235,000	978,750
—	—	45	Chinese Government .....	4.104	275,000	1,128,000
201	Ger.	52	"	1.984	195,000	586,880
578	Brit.	9	Christian Literature Society, Incorporated.	0.937	120,000	112,440
410	"	268	Cowin, G. J. W. (estate) .....	0.340	85,000	28,900
353	Fr.	123	Credit Foncier d'Extreme Orient	1.283	110,000	141,130
7608	Brit.	202	"	0.447	80,000	35,760
9493	"	219A	"	0.235	80,000	18,800
2279	"	486D	"	0.429	92,000	39,468
		439	Cushny, A. (estate) .....	0.984	127,000	124,968
390	"		"	2.020	110,000	222,200
			"	2.070	110,000	227,700
						574,868

Panel B: Land Assessment Schedule

**Figure A.5:** An example of a map and a corresponding table in the 1933 Land Assessment Schedules for Central District, International Settlement. Each block in the map is called a cadastre. An average cadastre occupies an area of 0.39 hectares, and usually hosts a couple firms.

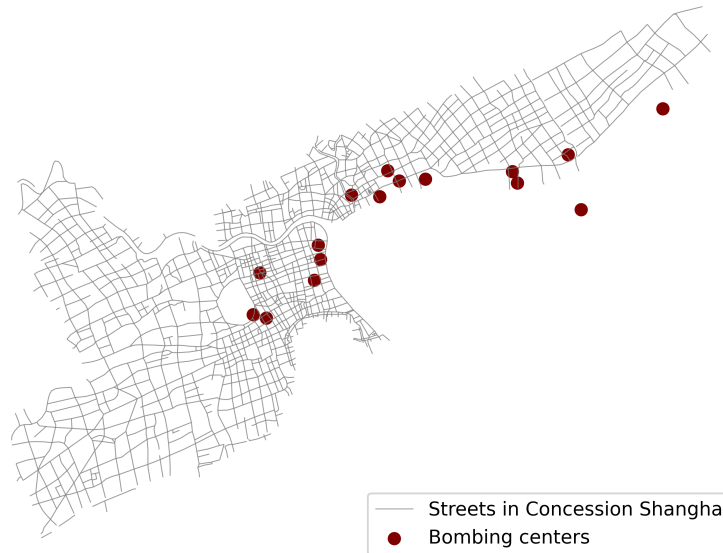
### Average annual log asset appreciation, 1911-1933



**Figure A.6:** This figure plots the differential asset appreciation trajectory across space in Shanghai during 1911 and 1933. Each color grid is a cadastral lot. Units are in taels of silver. The southern uncolored half is the French concession. The central-northern uncolored part is new concession territories expanded and not surveyed in earlier years. Prior to the war, it was practically occupied by the Japanese. Very few firms reside in that area. We also plotted all the streets on the same plot, which we used for fixed effects.



### Bombs dropped during WWII (Aug, 1937)



**Figure A.7:** This map plots the location bombed and destroyed areas in August 1937. Our firm sample includes all firms located within the International Concession (the northern half), and the French Concession (the southern half). The settlements in Shanghai were safe harbors during the war despite the fierce Sino-Japanese war in the area, and these bombings were believed to be the only episodes of physical war damage during WWII. We retrieve the exact location of the bombs from the daily newspapers *North China Herald* and the work from the *Virtual Shanghai Project*. Plotted bomb locations outside the plotted street grid are outside of concession-area Shanghai.

Drawer No. \_\_\_\_\_

DISSEVED 22.2.1957

**Companies File No. 2018**

Name Pottinger and Company  
Limited

Date of Registration (22.2.1923 Shanghai) (9.8.1946 Hong Kong)

Registered Office 1 Des Voeux Road Central, Hong Kong

Capital 715,000/-

☐ Public  
☒ Private

- 14 -

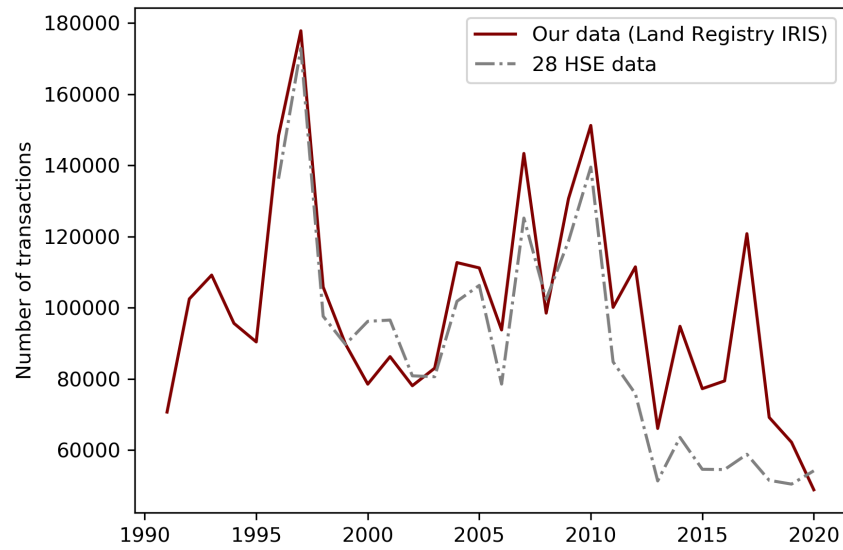
the directors with whom or into whose hands any property or monies of the Company may be deposited or come or for the insufficiency of the title to property which may from time to time be acquired by order of the directors for or on behalf of the Company or for the insufficiency of any security upon which any money of the Company shall be invested by order of the directors or for any loss or damage arising from the bankruptcy or tortious acts of any person with whom any money securities or effects shall be deposited or for any loss occasioned by any error of judgment or oversight on his part of for any loss or damage which may happen in the execution of his office unless the same shall happen through his own wilful neglect or default.

Names	Addresses and Descriptions of the subscribers
<u>W. J. Pottinger</u> <u>By his attorney</u> <u>G. Estlin</u>	<u>James P. P. P.</u> <u>17, Victoria Road, Tientsin</u> <u>Engineer.</u>
<u>R. H. Horlath.</u>	<u>17 Victoria Terrace, Tientsin.</u> <u>Merchant.</u>

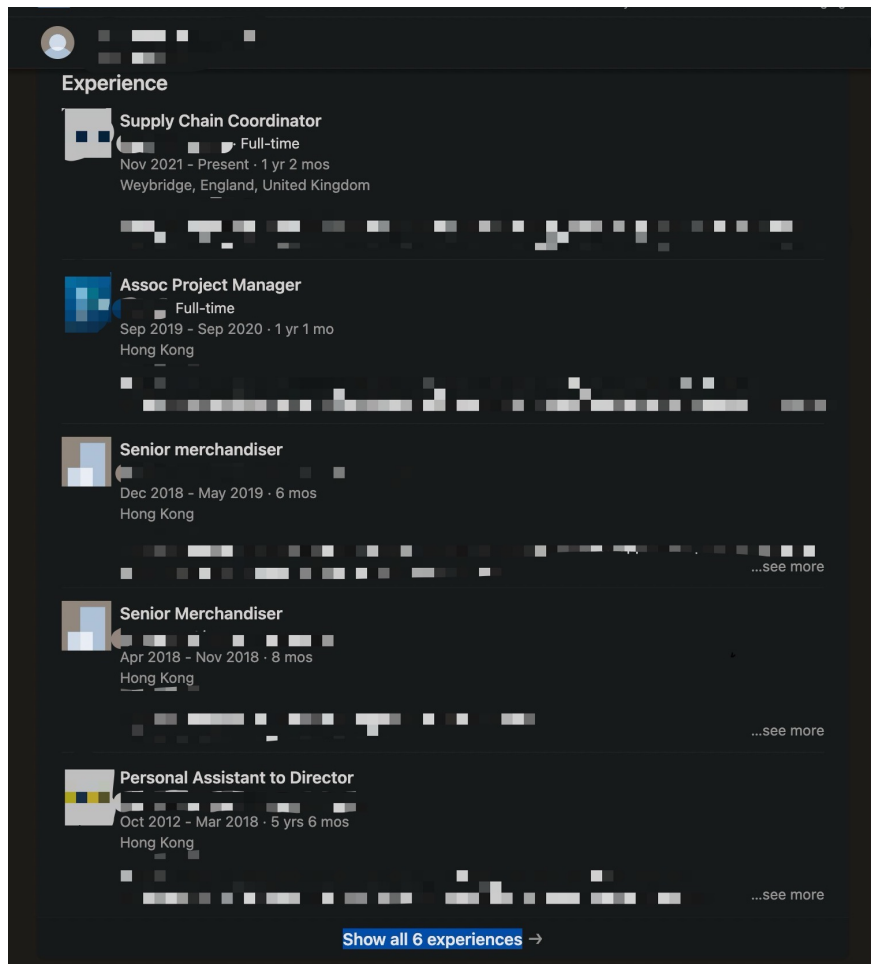
Dated this 22<sup>nd</sup> day of June 1923

Witness to all the  
above signatures  
R. H. Horlath  
Solicitor  
Tientsin.

**Figure A.8:** An example of firms in Hong Kong inheriting their old charters from Shanghai. Pottinger and Co., Ltd. was incorporated in Shanghai in 1923, and moved to Hong Kong in 1946. When they were asked to submit their charters to the Hong Kong firm registry, they chose to submit an old version dated 1923 (right panel).

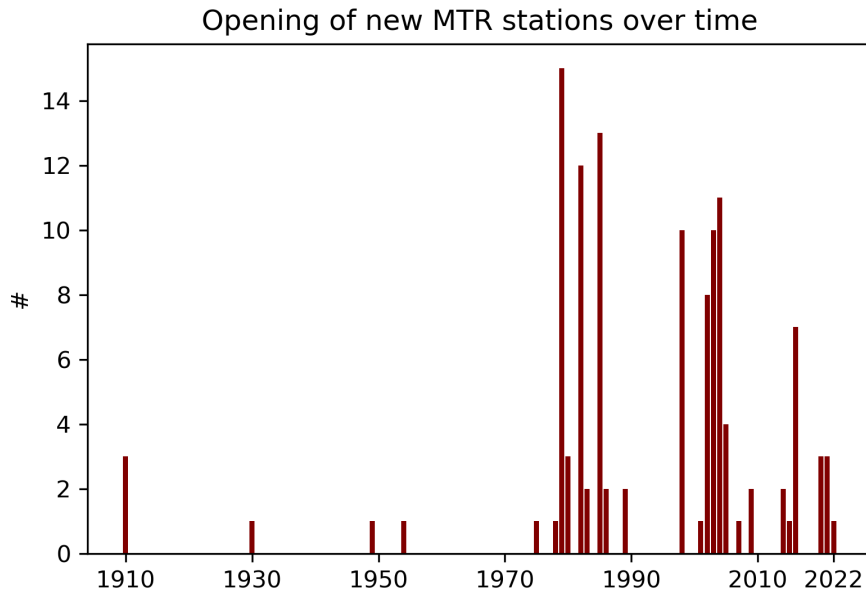


**Figure A.9:** In this figure we compare the total number of housing transactions in our baseline database (HK Land Registry IRIS) and 28HSE, a company database. We find strong evidence suggesting that our data is of reasonably good quality.

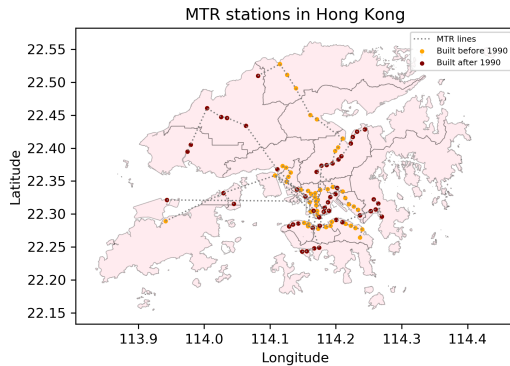


	id	Date	Buyer	Seller	District	Unit Price
0	Unit A	2017-03-20	PROTAGONIST	ANOTHER HOUSEHOLD	NT-TW	13793.000000
1	Unit A	2021-08-31	ANOTHER HOUSEHOLD	PROTAGONIST	NT-TW	9659.077489
2	Unit B	2019-07-30	PROTAGONIST	ANOTHER HOUSEHOLD	NT-MOS	9232.473735
3	Unit B	2021-08-31	ANOTHER HOUSEHOLD	PROTAGONIST	NT-MOS	9659.077489
4	Unit C	1994-03-31	PROTAGONIST	ANOTHER HOUSEHOLD	NT-YL	3620.000000
5	Unit C	2021-08-31	ANOTHER HOUSEHOLD	PROTAGONIST	NT-YL	9659.077489

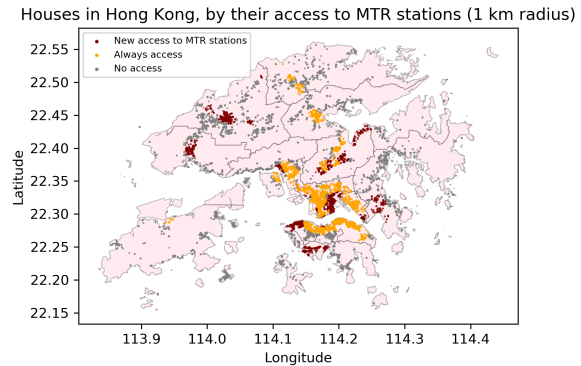
**Figure A.10:** In this figure we show a real world example to demonstrate our data construction process. Panel A shows his career trajectories, retrieved from LinkedIn. Our protagonist graduated from HKUST in 2009, and had since worked in the toy industry in the city. In November, 2021, he started a new job in the United Kingdom. Panel B shows his legal appearance in the housing transaction records. He was the registered owner of a unit since 1994. He made 2 more purchases across the years, and he sold all his properties on August, 2021, likely before his move. For privacy purposes all names are alias and location identifiers are hidden from the screenshots.



Panel A

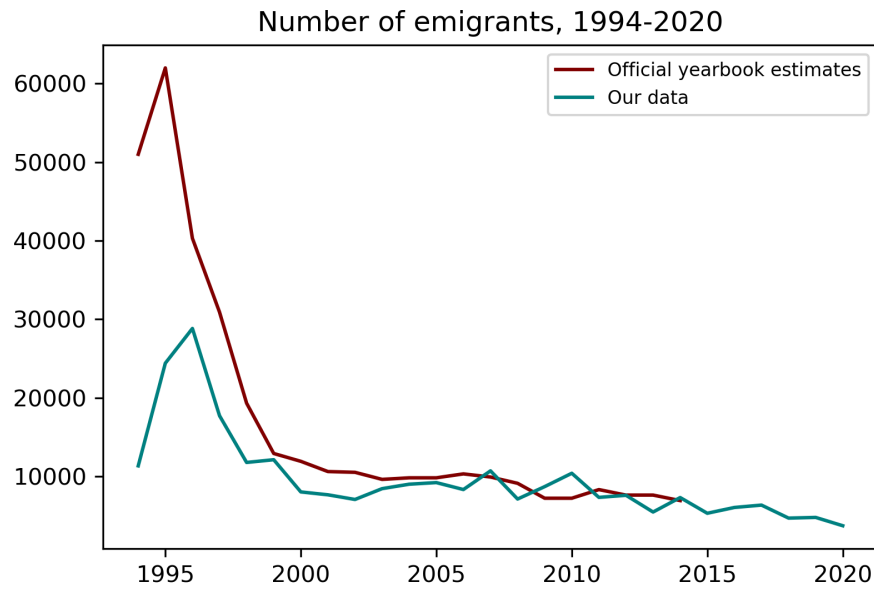


Panel B



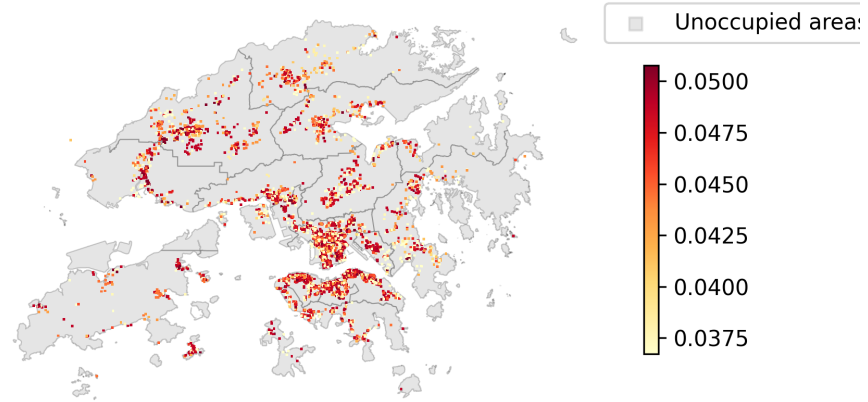
Panel C

**Figure A.11:** This figure plots some summary statistics on Mass Transit Railway (MTR) station construction in Hong Kong. Panel A plots its distribution over time. Panel B plots the location of each station, and differentiates them by the year of construction. Panel C plots the universe of housing locations in our data, and uses a different color for each of the 3 groups: (i) units with no access to MTR stations; (ii) units with access to MTR stations before 1990; (iii) units with new access to MTR stations after 1990 when a new station was built. Access here is defined as at least one station within 1 kilometer radius of the apartment. Geo-locations of MTR stations as well as housing units are retrieved by the Google Map API.

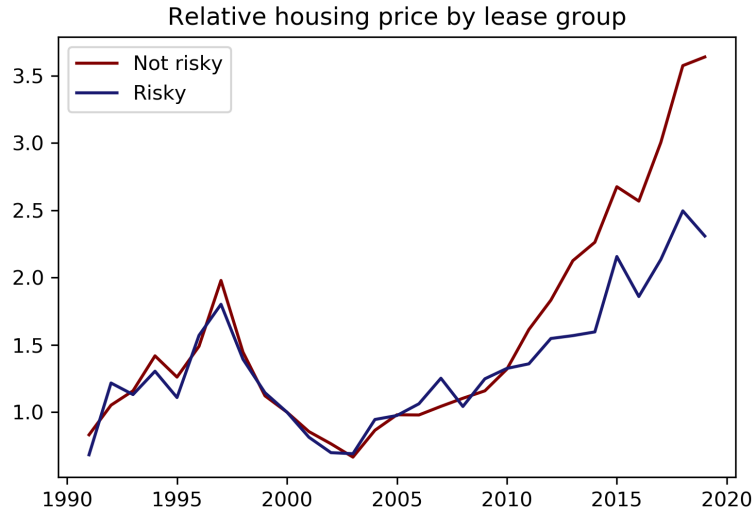


**Figure A.12:** This figure plots the number of emigrant households from Hong Kong between 1994 and 2020. We compare our estimates (in teal) with official estimates from the yearbooks during 1994-2014 (in maroon). Official statistics are released early in the proceeding year. Therefore, they might be counting some of the temporary migrants, which would not be counted by us as migrants, into their emigration figures.

### Average annual asset appreciation, 1995-2014

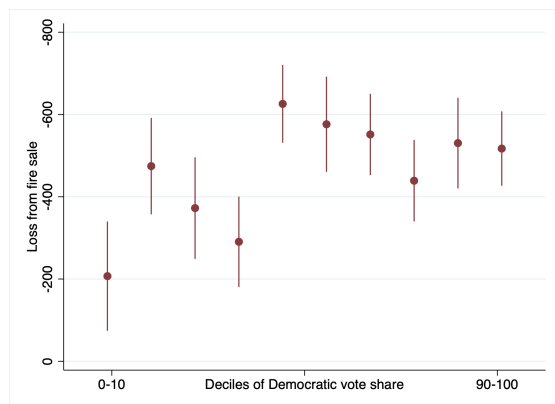


**Figure A.13:** This figure plots the differential asset appreciation trajectory across space in Hong Kong during 1995 to 2014. Each color grid is an apartment complex. Units are in annual log differences. A large part of Hong Kong is mountain areas unpopulated by residents, and that is plotted in grey.

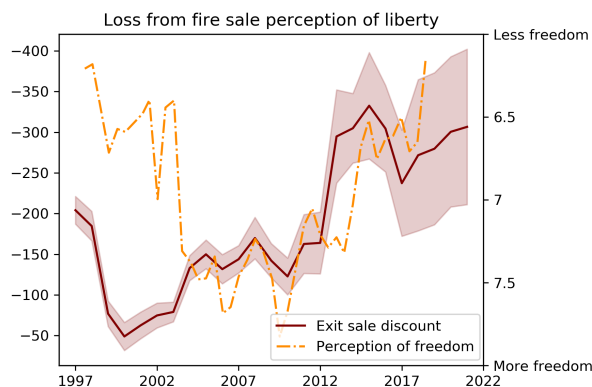


**Figure A.14:** This figure plots the differential price appreciation trajectories of units with land leases expiring before June 30, 2047 (guaranteed renewal by the current government, henceforth “not risky lease”), compared to those expiring right after July 1, 2047 and before 2065 (henceforth “risky lease”). The choice of 2065 can be arbitrary; we follow the choice of He et al. (2023) defining them as the “main treatment lease group”. In this figure, we only included all the housing units built before 1991, so that the trend can be interpreted as the growth trajectory within-property across time. We also scaled both time series to  $P_{2000} = 1$ , so as to emphasize growth trajectories instead of the levels.





Panel A: Cross-sectional variation



Panel B: Time series variation

**Figure A.15:** This figure illustrates how perception of political turbulence affects the fire sale discount. In Panel A, we replicate our baseline in Sections 5.4, but run a separate regression for each decile of political misalignment with the CCP regime, measured by the % of votes the Democratic Party got in 2019. We use the same post-2014 emigrant sample across three figures. The bottom decile (0-10) is the most pro-Beijing district. Average vote share is 57%, with a standard deviation of 0.068. In each of the regressions, we control for entry year FEs and entry block FEs. In Panel B, we run separate regressions by year. For each year  $t$  on the third plot, we estimate the negative premium of exit sales at that particular year. We overlay the figure with the freedom perception score from the HKU Public Opinion Programme.

**Table A.1:** Summary statistics: Emigrants from Shanghai

	Summary	Emigration	
		Uni-variate	Multi-variate
	(1)	(2)	(3)
Panel A: Ownership			
Chinese-owned	0.4331 [0.4956]	−0.0252* (0.0135)	0.0158 (0.0214)
British-owned	0.2905 [0.4541]	0.0519*** (0.0159)	0.0576** (0.0241)
French-owned	0.0377 [0.1905]	−0.0523* (0.0288)	−0.0982*** (0.0329)
Panel B: Presence in China			
Year of incorporation in Shanghai	1924.1405 [42.7193]	−0.0005 (0.0004)	−0.0003 (0.0003)
Business presence in other parts of China	0.3763 [1.6464]	0.0438*** (0.0054)	0.0417*** (0.0086)
Panel C: Foreign presence			
Total number of foreign staff	0.5787 [2.1967]	0.0125*** (0.0040)	0.0079 (0.0115)
Δ foreign employee from 1934 to 1937	0.0664 [1.2195]	−0.0018 (0.0079)	−0.0016 (0.0098)
% of foreigners in the managerial board	0.1098 [0.2943]	−0.0117 (0.0229)	−0.0257 (0.0316)
Panel D: Industries			
Finance sector	0.0883 [0.2837]	0.1488*** (0.0309)	0.1237*** (0.0353)
Groceries, restaurants and clothing	0.0941 [0.2920]	−0.1064*** (0.0136)	−0.0849*** (0.0204)
Manufacturing	0.1347 [0.3415]	−0.0332* (0.0181)	−0.0326 (0.0227)
Panel E: Land value			
Land value at 1937 (in logarithm)	2.4131 [0.1041]	0.0730 (0.0777)	−0.0616 (0.0791)

Notes: In this table we show summary statistics and comparisons between movers and stayers in 1930s-40s, Shanghai. Column 1 shows mean and standard deviation of all the variables. Columns 2-3 show the regression coefficients and standard errors retrieved from a specification where we regress emigration indicator on each of the variables. Standard errors are clustered at cadastral level.

**Table A.2:** Industries in Shanghai with the highest and lowest migration rate

Sector	% emigration	# firms
Panel A: Industries w./ highest migration rate		
Tobacco	0.40	20
Insurance	0.29	95
Telegraph and radio	0.25	16
Finance	0.25	110
Real estate	0.24	59
Panel B: Industries w./ lowest migration rate		
Bookstores	14	0
Apartment leasing	13	0
Catering	26	0
Architect	14	0
Doctor	118	0.01

Notes: From *North China Hong List*, we collect information on the firms' products on sale, and manually group firms together according to their primary product. This gives us a granular division of sectors within Shanghai. In this table, only sectors with more than 10 firms are included.

**Table A.3:** Land value appreciation and emigration

	Emigration		
	(1)	(2)	(3)
Panel A: Value computed by neighboring lots			
$\Delta \log$ (Land value) until 1937	0.054*** (0.010)	0.041*** (0.011)	0.043*** (0.012)
Panel B: Destination: Taiwan and Hong Kong			
$\Delta \log$ (Land value) until 1937	0.051*** (0.012)	0.040*** (0.013)	0.041*** (0.013)
Panel C: Excluding early-movers			
$\Delta \log$ (Land value) until 1937	0.052*** (0.012)	0.041*** (0.013)	0.032** (0.015)
Panel D: Value in USD			
$\Delta$ land value (in thousand current US dollars)	0.092*** (0.028)	0.046* (0.028)	0.058** (0.026)
# of obs.	1,635	1,631	1,631
Mean of DV	0.145	0.145	0.145
Mean of Indep. Var.	0.835	0.835	0.835
Entry semi-decade FE	No	Yes	Yes
Street FE	Yes	Yes	Yes
Control for initial land values	No	No	Yes

Notes: Standard errors clustered at cadastral level are reported below the point estimates. All panels follow the same specification as Table 1, with the following twist. In Panel A (N=1,704), we replace the independent variable with the average land value increase of their 5 closest neighbors, to allow for location-specific rather than property-specific trends. In Panel B, we include Taiwan migrants as part of the sample; in Panel C, we exclude early-movers who had already set up a branch in Hong Kong before 1937. To identify Taiwan movers, our matching strategy is based on company name + sector / product + manager name. Parallel to our strategy identifying Hong Kong movers, only the main characters of the company names are used to identify potential matches – keywords like "Corp.", "Limited", "Yang Hang" (Foreign Company), "Shang Hao" (Business), etc. are not used for matching. We digitized firm roster data from *Taiwan Business Directory* (1948) and *Free China Business Profile* (1954). Aside from the name and sector matches, we looked up the managers from all the firms where names and sectors match. If the name does not show up in *Free China Business Profile* (1954), we kept the firm in our sample. If he or she is a Taiwan-born native with no Shanghai trace mentioned, we exclude this entry. We found 50 "matched" firms in the 1948 cross-section, and another 15 in the 1951. Among the 65, 14 of the Taiwan-movers also had branches in Hong Kong. In Panel C, we exclude early-movers, those who set up a branch before 1937 in Hong Kong, from our sample. In Panel D, we use changes in price in levels as the independent variable. Following Angus (1998), we convert one taels of silver in 1933 to US dollars in 1990 at a rate of 89.75 : 1. Following World Bank calculations, we convert US dollars in 1990 to current US dollars at a rate of 1 : 2.3.

**Table A.4:** Balance test: bombing episode in Shanghai

	Hit by bomb (250m radius)	Distance to bomb
	(1)	(2)
Panel A: Ownership		
French-owned	-0.0376 (0.0795)	8.4444 (16.8056)
British-owned	0.0176 (0.0353)	-5.0594 (7.6117)
Chinese-owned	-0.0675** (0.0338)	20.5718*** (7.4360)
Panel B: Presence in China		
Decade of incorporation in Shanghai	-0.0253 (0.0174)	5.7163 (3.6882)
Business presence in other parts of China	0.0011 (0.0089)	-0.3165 (1.8025)
Panel C: Foreign presence		
Total number of foreign staff	-0.0044 (0.0064)	0.5787 (1.4162)
$\Delta$ foreign employee from 1934 to 1937	0.0089 (0.0118)	-1.8684 (2.3274)
% of foreigners in the managerial board	0.0760 (0.0499)	-14.3832 (11.1875)
Panel D: Land value and assets		
Land value at 1937 (in logarithm)	-0.0032** (0.0014)	0.5942 (0.4350)
Panel E: Industry		
Finance sector	0.0348 (0.0408)	-13.6740 (9.3619)
Manufacture	-0.0404 (0.0423)	12.7882 (9.3197)
Groceries, restaurants and clothing	-0.0161 (0.0574)	14.9961 (12.4136)
Panel F: Firm structure		
Family business	0.0128 (0.0287)	3.0832 (6.2652)
Limited Liability	-0.0181 (0.0304)	7.1618 (6.7141)

Notes: Standard errors clustered at cadastral level are reported below the estimates. We include all variables from Table A.1 in our balance test. The sample is all firms located within 500 meter radius of the actual bombed locations. In column (1) we use the indicator capturing whether a bombed is dropped within 250 meter radius of each firm to proxy for bombing impact, and in column (2) we use continuous distance (in meters).

**Table A.5:** Cost of staying and emigration: Hong Kong and Taiwan movers

	Emigration to Hong Kong or Taiwan			
	(1)	(2)	(3)	(4)
Panel A: Indicator: Firm < 250 m radius				
Bombed	0.0479*** (0.0184)	0.0536*** (0.0190)	0.0629** (0.0246)	0.0626** (0.0261)
Panel B: Continuous distance (km)				
Distance to the nearest bomb	-0.215*** (0.0774)	-0.213*** (0.0799)	-0.210* (0.110)	-0.199* (0.119)
# of obs.	1,533	1,502	1,469	1,353
Mean of DV	0.145	0.145	0.145	0.145
Nationality FE	Yes	Yes	Yes	Yes
Entry semi-decade FE	Yes	Yes	Yes	Yes
Sector FE	No	Yes	Yes	Yes
Control for initial land value	No	No	Yes	Yes
Street FE	No	No	No	Yes

Notes: Standard errors clustered at cadastral level are reported below the point estimates. Parallel to the specification in Table 2, the sample is all firms located within 500 meter radius of the actual bombed locations. In Panel A, we use an indicator variable capturing whether a bombed is dropped within 250 meter radius of each firm to proxy for bombing impact. In Panel B, we use the continuous distance (in kilometers) to the nearest bomb as an alternative measure. We described how we identified movers to Taiwan in Appendix Table A.3.

**Table A.6:** Cost of staying and emigration: robustness checks

	Emigration			
	(1)	(2)	(3)	(4)
Panel A: Radius of comparison group = 600m				
Bombed	0.0423** (0.0175)	0.0467*** (0.0179)	0.0503** (0.0232)	0.0588** (0.0246)
Panel B: All firms				
Bombed	0.0415** (0.0171)	0.0446** (0.0175)	0.0487** (0.0225)	0.0559** (0.0240)
# of obs.	1,630	1,599	1,562	1,402
Mean of DV	0.139	0.139	0.139	0.139
Nationality FE	Yes	Yes	Yes	Yes
Entry decade FE	Yes	Yes	Yes	Yes
Sector FE	No	Yes	Yes	Yes
Control for initial land value	No	No	Yes	Yes
Street FE	No	No	No	Yes

Notes: Standard errors clustered at cadastral level are reported below the point estimates. The specification follows the exact same specification as Table 2, but we extend our comparison group sample to a larger (or smaller) radius from the bombing centers.

**Table A.7:** Balance test: charter availability today

	Charter availability	
	Uni-variate	Multi-variate
	(1)	(2)
<b>Panel A: Ownership</b>		
French-owned	-0.0492 (0.0339)	-0.0277 (0.0435)
British-owned	-0.0130 (0.0164)	-0.0028 (0.0222)
Chinese-owned	0.0271* (0.0154)	0.0217 (0.0219)
<b>Panel B: Presence in China</b>		
Decade of incorporation in Shanghai	-0.0218** (0.0103)	-0.0177 (0.0124)
Business presence in other parts of China	0.0260*** (0.0072)	0.0210*** (0.0081)
<b>Panel C: Foreign presence</b>		
Total number of foreign staff	0.0010 (0.0045)	-0.0030 (0.0043)
$\Delta$ foreign employee from 1934 to 1937	0.0060 (0.0075)	0.0038 (0.0079)
% of foreigners in the managerial board	0.0051 (0.0276)	0.0457 (0.0322)
<b>Panel D: Land value and assets</b>		
Land value at 1937 (in logarithm)	-0.0005 (0.0014)	0.0009 (0.0009)
<b>Panel E: Industry</b>		
Finance sector	0.1079*** (0.0303)	0.0628* (0.0325)
Manufacture	0.0137 (0.0237)	-0.0149 (0.0257)
Groceries, restaurants and clothing	-0.0722*** (0.0207)	-0.0582*** (0.0201)
<b>Panel F: Firm structure</b>		
Family business	-0.0287* (0.0153)	0.0089 (0.0181)
Limited Liability	0.1356*** (0.0201)	0.1092*** (0.0217)

Notes: Standard errors clustered at cadastral level are reported below the estimates. We include all variables from Table A.1 in our balance test. In column (1) we present point estimates from uni-variate OLS regressions (each row is a regression). In column (2) we present results from a multi-variate regression with all covariates.



**Table A.8:** Charter clauses by emigration status

Charter clause	Stayers	Migrants	HK locals
Director address requirement	0	0.116	0.091
Director rotation	0.020	0.370	0.427
Directors can be in other countries	0.495	0.646	0.672
Directors can set up foreign branches	0.309	0.662	0.577
Number of firms with charter records	108 (4.3%)	289 (78%)	162

Notes: We extract 4 features of the charters by reading through their clauses. (i) The “director address requirement” is defined as an explicit requirement that each director must have a registered place in the city. For example, “each member whose registered place of address is not the colony of Hong Kong shall [...] notify in writing some place in the colony of Hong Kong which shall be deemed his registered place” (CR 2744, Baboud Mary, Ltd.). (ii) “Director rotation” means that there must be mandatory rotation every (few) meetings. For example, “at every general meeting one-third of the directors [...] shall retire from office” (CR 2020, Shanghai Worsted Mill). (iii) “Directors can be in other countries” asks whether the firm allowed directors to reside, or directors’ meetings to be held in countries other than firm’s headquarter office. For example, “a meeting of directors may be held in Hong Kong or elsewhere” (CR 1599, Shewan Thomes & Co. Ltd.). (iv) “Directors can set up foreign branches” is an indicator of, on paper, whether the firm can set up branches in countries other than its headquarter office. For example, “the business of the company shall be carried on [...] at places the Directors may from time to time determine” (CR 2017, Pacific Investors Ltd.).

**Table A.9:** Emigration and long run performance

	Years of survival after 1937				Returning to China after 1978			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Emigration (instrumented)	38.91* (20.49)	43.57** (19.90)	33.25 (20.60)	31.92* (19.35)	0.102 (0.308)	0.214 (0.296)	0.283 (0.323)	0.262 (0.299)
First stage F stats	6.77	5.22	4.59	3.28	6.77	5.22	4.59	3.28
# of obs.	1,533	1,502	1,469	1,353	1,533	1,502	1,498	1,383
Mean of DV	6.912	6.912	6.912	6.912	0.061	0.061	0.061	0.061
Nationality FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Entry decade FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Sector FE	No	Yes	Yes	Yes	No	Yes	Yes	Yes
Control for initial land value	No	No	Yes	Yes	No	No	Yes	Yes
Street FE	No	No	No	Yes	No	No	No	Yes

Notes: Robust standard errors are reported below the estimates. This table shows some instrumented evidence on the casual effect emigration had on firm's long run performance. The instrument variable we use here is the indicator for 1937 bombing impact. Following what we did in Table 2, Panel A, the sample here is all the firms within 500 meter radius of the bombing centers. We define the year(s) of survival after 1937 as follows. (i) For the firms that do not migrate, most of them were nationalized during the Communist Revolution. A few international companies survived without the Shanghai branch, and a few local firms survived by cooperating with the new regime (so their assets are reinstated after 1978). We collect those information from the County Gazetteers and various online sources. For firms that do migrate to Hong Kong, we observe their operation (and dissolution) reported by the Firm Registry. The *Returning to China* variable is collected by hand searching the Chinese company database as well as online search engines.

**Table A.10:** Summary statistics: Emigrants from Hong Kong

	Summary	Emigration	
		Uni-variate	Multi-variate
	(1)	(2)	(3)
Panel A: Demographic characteristics			
% male	46.7275 [1.8418]	−0.0008** (0.0003)	0.0008 (0.0005)
Median age	42.1090 [3.1777]	0.0002 (0.0002)	0.0006** (0.0002)
Average family size	2.9328 [0.3039]	−0.0065*** (0.0020)	−0.0064*** (0.0024)
Panel B: Education and income			
College education	0.1580 [0.0970]	0.0344*** (0.0064)	0.0274 (0.0203)
Medium income	12.6538 [4.2488]	0.0007*** (0.0002)	0.0001 (0.0003)
Panel C: Chinese vs. foreign language skills			
% residents who are able to read English	67.7512 [11.6825]	0.0003*** (0.0001)	0.0004*** (0.0001)
% residents who are able to read Mandarin Chinese	89.4468 [6.6514]	−0.0001 (0.0001)	0.0004*** (0.0001)
Panel D: Political orientation			
Pro-democracy vote share (2011)	0.4305 [0.1698]	−0.0060 (0.0038)	−0.0062* (0.0037)

Notes: In this table we show summary statistics and comparisons between movers and stayers in 2014-2020, Hong Kong. Column 1 show mean and standard deviation of all the variables. Columns 2-3 show the regression coefficients and standard errors retrieved from a district-level specification where we regress the emigration indicator on each of the variables, weighted by the population size of each district. Average migration rate is 1.8%. All variables are retrieved from 2011 DCCA level census, except for English and Chinese reading ability, which was not surveyed then, and appear during the 2016 by-census.

**Table A.11:** Asset appreciation and migration: robustness

	Emigration after 2014		
	(1)	(2)	(3)
Panel A: Values in current USD			
$\Delta$ asset value till 2014	0.0219*** (0.003)	0.0315*** (0.001)	0.0307*** (0.001)
# of obs.	1,568,286	1,567,230	1,567,228
Mean of DV	0.018	0.018	0.018
Panel B: Predicting asset prices with neighbors' home prices			
$\Delta$ log (asset value till 2014)	0.0331*** (0.001)	0.0429*** (0.001)	0.0529*** (0.001)
# of obs.	1,275,127	1,273,795	1,273,795
Mean of DV	0.018	0.018	0.018
Panel C: Stayer subsample			
$\Delta$ log (asset value till 2014)	-0.0008 (0.001)	0.0298*** (0.005)	0.0101** (0.005)
# of obs.	640,277	640,277	640,277
Mean of DV	0.027	0.027	0.027
Entry year FE	No	No	Yes
Entry block FE	No	Yes	Yes

Notes: Standard errors clustered at block level are reported below the point estimates. In Panel A, we use changes in asset appreciation in levels instead of changes in log form, and convert HKD to USD at a market rate of 1:0.13. In Panel B, we focus on movers and non-movers who never switched houses over the whole sample period. That is about 40% of all Hong Kong households. To illustrate, if we control for entry year  $\times$  entry neighborhood fixed effects, then that absorbs all the variation and nothing can be identified. Panel C replaces the independent variable of Table 4, Panel A, with property value gain predicted by their five closest neighboring buildings. This allows for location-specific rather than property-specific trends.

**Table A.12:** MTR access, asset appreciation and emigration

	$\Delta$ asset gain until 2014			Emigration		
	(1)	(2)	(3)	(4)	(5)	(6)
MTR shock	0.1721*** (0.009)	0.3545*** (0.008)	0.3180*** (0.006)	0.0062*** (0.001)	0.0109*** (0.001)	0.0090*** (0.001)
# of obs.	1,577,574	1,575,728	1,575,724	1,603,167	1,601,588	1,601,584
Mean of DV	0.831	0.831	0.831	0.019	0.019	0.019
Entry year FE	No	No	Yes	No	No	Yes
Entry block FE	No	Yes	Yes	No	Yes	Yes

Notes: Standard errors clustered at block level are reported below the estimates. In columns 1 to 3, we present the first stage estimates. In columns 4 to 6, we present the reduced form estimates. MTR shocks are defined as a new MTR station built within 1 km radius during one's ownership, in the same fashion as Table 4.

**Table A.13:** MTR access and asset appreciation, robustness

	$\Delta$ asset gain until 2014		
	(1)	(2)	(3)
Panel A: New MTR access < 1 mile radius			
MTR shock	0.1635*** (0.009)	0.3062*** (0.009)	0.2729*** (0.007)
Panel B: $\Delta$ distance to nearest MTR station (km)			
MTR shock	2.4135*** (0.267)	2.2521*** (0.316)	2.4058*** (0.357)
Panel C: Substantial shortening of distance (> 1 km)			
MTR shock	0.1318*** (0.008)	0.2171*** (0.007)	0.2027*** (0.005)
# of obs.	1,577,574	1,575,728	1,575,724
Mean of DV	0.831	0.831	0.831
Block FE	No	Yes	Yes
Unit FE	No	No	Yes
Entry year FE	Yes	Yes	Yes

Notes: Standard errors clustered at block level are reported below the estimates. In Panel A, we use the indicator of a new MTR station built within 1 mile radius (instead of 1 kilometer in our baseline) as a proxy for MTR access. In Panel B, we use continuous  $\Delta$  distance during one's ownership to proxy for MTR shock. In Panel C, we count the instances of substantial shortening to the nearest MTR station – only those > 1 km distance-cuts are counted towards an MTR shock.

**Table A.14:** Balance check for MTR shocks

	MTR shock	
	(1)	(2)
% English writing ability	-0.000841 (0.00137)	-0.000756 (0.00131)
% Mandarin writing ability	-0.000399 (0.00122)	-0.000630 (0.00116)
College education	-0.148 (0.209)	-0.138 (0.198)
% Male	-0.00104 (0.00499)	-0.000207 (0.00479)
Median age	-0.00294 (0.00325)	-0.00390 (0.00313)
Median income	-1.65e-07 (3.03e-06)	-4.32e-07 (2.90e-06)
Average family size	0.0348 (0.0299)	0.0364 (0.0290)
% Pro-democracy rate (2011)	0.0149 (0.0938)	0.0194 (0.0886)
# of obs.	1,889,302	1,889,296
Mean of DV	0.184	0.184
Block FE	Yes	Yes
Entry year FE	No	Yes

Notes: Standard errors clustered at voting district level are reported below the estimates. We run regressions at the household level and assign district level characteristics to each household.

**Table A.15:** Instrumented asset appreciation and emigration, robustness

	Emigration		
	(1)	(2)	(3)
Panel A: New MTR access < 1 mile radius			
$\Delta$ asset gain until 2014 (instrumented)	0.0248*** (0.004)	0.0415*** (0.002)	0.0384*** (0.003)
Panel B: $\Delta$ distance to nearest MTR station (km)			
$\Delta$ asset gain until 2014 (instrumented)	0.0773*** (0.007)	0.1421*** (0.009)	0.0292*** (0.007)
Panel C: Substantial shortening of distance (> 1 km)			
$\Delta$ asset gain until 2014 (instrumented)	0.0525*** (0.005)	0.0811*** (0.004)	0.0815*** (0.004)
# of obs.	1,577,574	1,575,728	1,575,724
Mean of DV	0.831	0.831	0.831
Block FE	No	Yes	Yes
Unit FE	No	No	Yes
Entry year FE	Yes	Yes	Yes

Notes: Standard errors clustered at block level are reported below the estimates. In Panel A, we use the indicator of a new MTR station built within 1 mile radius (instead of 1 kilometer in our baseline) as a proxy for MTR access. In Panel B, we use continuous  $\Delta$  distance during one's ownership to proxy for MTR shock. In Panel C, we count the instances of substantial shortening to the nearest MTR station – only those > 1 km distance-cuts are counted towards an MTR shock.



**Table A.16:** Deed expiration date, asset appreciation and emigration

	$\Delta$ asset gain until 2014			Emigration		
	(1)	(2)	(3)	(4)	(5)	(6)
Safer lease	0.1779*** (0.011)	0.2599*** (0.013)	0.3008*** (0.008)	0.0104*** (0.000)	0.0081*** (0.001)	0.0082*** (0.001)
# of obs.	957,401	956,252	929,635	981,820	974,663	974,660
Mean of DV	0.831	0.831	0.831	0.019	0.019	0.019
Entry year FE	No	No	Yes	No	No	Yes
Entry District FE	No	Yes	Yes	No	Yes	Yes

Notes: Standard errors clustered at block level are reported below the estimates. In columns 1 to 3, we present the first stage estimates. In columns 4 to 6, we present the reduced form estimates.

**Table A.17:** Real estate asset appreciation and emigration: full sample

	Emigration after 2014		
	(1)	(2)	(3)
Panel A: Baseline			
$\Delta \log(\text{Asset value till 2014})$	0.0156*** (0.001)	0.0165*** (0.0004)	0.0161*** (0.0004)
# of obs.	1,567,410	1,566,357	1,566,355
Entry year FE	No	No	Yes
Entry block FE	No	Yes	Yes
Panel B: Instrumented by MTR shock			
$\Delta \log(\text{Asset value till 2014})$ (instrumented)	0.0359*** (0.004)	0.0306*** (0.002)	0.0278*** (0.002)
# of obs.	1,577,574	1,575,728	1,575,724
Entry year FE	No	No	Yes
Entry block FE	No	Yes	Yes
First stage F stat	382.01	2185.46	3096.73
Panel C: Instrumented by land lease expiration date cutoff			
$\Delta \log(\text{Asset value till 2014})$ (instrumented)	0.0558*** (0.001)	0.0278*** (0.001)	0.0255*** (0.001)
# of obs.	957,400	956,251	956,248
Entry year FE	No	No	Yes
Entry district FE	No	Yes	Yes
First stage F stat	280.22	410.75	1442.04
Mean of DV	0.0185	0.0185	0.0185
Mean of Indep. Var.	0.823	0.823	0.823
Control for housing value in 2014	Yes	Yes	Yes

Notes: Standard errors clustered at block level are shown below the estimates. In Panel A, we define migration with the following assumptions: (i) everyone has one stock in the housing market before 1990; (ii) the baseline level of observation is household (instead of individual). In column (2) we control for the year each household enters the housing market as a fixed effect. In column (3) we control for the "neighborhood of first owned unit" fixed effect. Therefore, we are effectively comparing people of the same cohort starting from the same neighborhood. Residents who migrated before 2014 are excluded from our sample. We also exclude residents who died, or gave up their houses to a mortgage default. In Panel A, we present our baseline estimates. In Panel B, we instrument asset appreciation with exposure to MTR shock(s). A family enjoys an exposure if they do not have MTR access when they bought the house, and a new MTR station is built within 1 km radius during their ownership. Here, we use the full sample. In Panel C, we instrument asset appreciation with an indicator variable showing whether the land lease of the building expires before June 30, 2047, following He et al. (2023). We focus on the sample of residents who, in 2010, owned a house of which the ground lease either (i) expires between Jan. 1 - Jun. 30, 2047, or (ii) expires between July. 1, 2047 - Dec. 31, 2065. The sample size in Panel C is 957,400.

**Table A.18:** Balance check for Bartik regressions

	% Food	% Real estate	% Trade
$\Delta$ median household income	5.2604** (1.858)	4.0572*** (0.845)	1.9596 (2.573)
$\Delta$ locally-born	0.1287 (0.108)	-0.0664 (0.070)	0.1657 (0.102)
$\Delta$ % male	0.0264 (0.040)	-0.0521 (0.032)	0.0576 (0.042)
$\Delta$ median age	0.0025 (0.002)	0.0019** (0.001)	0.0020 (0.002)
$\Delta$ % college	0.1243 (0.123)	-0.1408* (0.079)	-0.1131 (0.102)
$\Delta$ % private-house ownership	-0.0585 (0.042)	0.0487 (0.031)	0.0232 (0.043)
# of obs.	318	318	318
Mean of DV	0.103	0.179	0.109

Notes: Standard errors clustered at the voting district level are reported below the point estimates. The dependent variable is the % of employment for sector  $k$  within each voting district. To be more specific, we are estimating an econometrics model:  $\text{Share}_i(p) = (X_{i,2021} - X_{i,2016})'\beta + \varepsilon_i$ , where  $\text{Share}_{i(p)}$  is the share of industry- $p$ -employment in district  $i$  in our baseline period, and  $(X_{i,2021} - X_{i,2016})$  is a vector measuring changes in demographics and social economic conditions during our sample period. We chose the three sectors with the largest Rotemberg weights (0.14, 0.13, 0.09), computed following Goldsmith-Pinkham, Sorkin, and Swift (2020). Delta values are computed as the difference between 2021 and 2016 (by-)census. Regression is weighted by the population size of each voting district to reflect proper relative importance.

**Table A.19:** Characteristics of fire-sale buyers

Purchasing a unit from an emigrant				
Panel A: New homeowners vs. others				
New homeowners	0.028*** (0.0004)	0.027*** (0.0004)	0.023*** (0.0004)	0.023*** (0.0004)
Panel B: Hong Kong residents vs. outlanders				
Mainlanders	-0.025*** (0.001)	-0.012*** (0.001)	-0.005*** (0.001)	-0.006*** (0.001)
# of obs.	2,381,177	2,378,576	2,378,020	2,378,011
Mean of DV	0.132	0.132	0.132	0.132
Block FE	No	Yes	Yes	Yes
Year FE	No	No	Yes	Yes
Control for price	No	No	No	Yes

Notes: Robust standard errors are reported below the estimates. New homeowners are defined as anyone who did not participate in any transaction in Hong Kong before they made a purchase. Mainlanders' names are identified with an RNN-name-classifier (GitHub). New homeowners participated in 43% of all the transactions in Hong Kong over our sample period, and mainland buyers accounted for 5%.

## Appendix B Conceptual framework: proofs

### Appendix B.1 Income and price effects when $\alpha = 0$

#### Proof of Result 1

When  $\alpha = 0$ ,  $p > 0$  and  $\gamma > 0$ , the partial derivative of  $\Pr[m]$  w.r.t.  $w$  is

$$\frac{\partial \Pr[m]}{\partial w} = \Phi' \times \left( u'(y_s + \Delta y + w) - u'(y_s + w) \right) \quad (8)$$

The partial derivative w.r.t.  $y_s$  is

$$\frac{\partial \Pr[m]}{\partial \Delta y} = \Phi' \times u'(y_s + w) \quad (9)$$

The partial derivative w.r.t.  $p$  is

$$\frac{\partial \Pr[m]}{\partial p} = \Phi' \gamma \quad (10)$$

The partial derivative w.r.t.  $\gamma$  is

$$\frac{\partial \Pr[m]}{\partial \gamma} = \Phi' p \quad (11)$$

We always have  $\Phi' > 0$  since this is a cumulative distribution function.

Since migration is costly ( $\Delta y < 0$ ), we always have  $u'(y_s + \Delta y + w) - u'(y_s + w) > 0$  from the concavity of  $u$ . We also know that  $u' > 0$ ,  $p > 0$  and  $\gamma > 0$ . It directly follows that  $\frac{\partial \Pr[m]}{\partial w} > 0$ ,  $\frac{\partial \Pr[m]}{\partial y_s} > 0$ ,  $\frac{\partial \Pr[m]}{\partial p} > 0$  and  $\frac{\partial \Pr[m]}{\partial \gamma} > 0$ . ■

### Appendix B.2 Interaction between political forces and economic incentives when $\alpha = 0$

#### Proof of Result 2

When  $\alpha = 0$ ,  $p > 0$  and  $\gamma > 0$ , the second order derivatives can be written as

$$\begin{aligned} \frac{\partial^2 \Pr[m]}{\partial w \partial p} &= \gamma \Phi'' \times (u'(y_s + w + \Delta y) - u'(y_s + w)) \\ \frac{\partial^2 \Pr[m]}{\partial \Delta y \partial p} &= \gamma \Phi'' \times u'(y_s + w) \\ \frac{\partial^2 \Pr[m]}{\partial w \partial \gamma} &= p \Phi'' \times (u'(y_s + w + \Delta y) - u'(y_s + w)) \\ \frac{\partial^2 \Pr[m]}{\partial \Delta y \partial \gamma} &= p \Phi'' \times u'(y_s + w) \end{aligned} \quad (12)$$

In a world where most people stay behind rather than migrate, i.e.  $u(y_s + \Delta y + w) - u(y_s + w) + p\gamma < 0$ , we have  $\Phi'' > 0$ . Similar to the last proof, we derive  $u'(y_s + \Delta y + w) - u'(y_s + w) > 0$  from the concavity of  $u$ . Therefore, complementarity is entailed, i.e.  $\frac{\partial^2 \Pr[m]}{\partial w \partial p} > 0$ ,  $\frac{\partial^2 \Pr[m]}{\partial y_s \partial p} > 0$ ,  $\frac{\partial^2 \Pr[m]}{\partial w \partial \gamma} > 0$  and  $\frac{\partial^2 \Pr[m]}{\partial y_s \partial \gamma} > 0$ . ■

### Appendix B.3 Income and price effects when $\alpha > 0$

#### Proof of Result 3

When  $\alpha > 0$ , the wealth effect composes of 3 parts:

$$\begin{aligned}\frac{\partial \Pr[m]}{\partial w} &= \Phi' \times \{u'(y_s + \Delta y + w) - (1 - \alpha)pu'(y_s + (1 - \alpha)w) - (1 - p)u'(y_s + w)\} \\ &= \Phi' \times \{u'(y_s + \Delta y + w) - u'(y_s + w) - (1 - \alpha)pu'(y_s + (1 - \alpha)w) + pu'(y_s + w)\}\end{aligned}\quad (13)$$

- We always have  $\Phi' > 0$  since this is a cumulative distribution function.
- If migration is costly ( $\Delta y < 0$ ), we always have  $u'(y_s + \Delta y + w) - u'(y_s + w) > 0$  from a concave utility function.
- However, it's now theoretically ambiguous whether  $-(1 - \alpha)pu'(y_s + (1 - \alpha)w) + pu'(y_s + w) > 0$ . We can fix the sign with some assumptions on functional forms. In the proposition below, we consider a special case among the CRRA family of utility functions:

**Proposition 1** *If the utility function takes the form of a CRRA function, then  $u = \frac{c^{1-\theta}}{1-\theta}$ ,  $0 < \theta < 1$  is a sufficient condition for  $\frac{\partial \Pr[m]}{\partial w} > 0$ .  $u = \ln(x)$  is another.*

**Proof of Proposition 1.**

If  $u = \frac{c^{1-\theta}}{1-\theta}$ , and  $0 < \theta < 1$ ,

$$\begin{aligned}& -(1 - \alpha)pu'(y_s + (1 - \alpha)w) + pu'(y_s + w) \\ &= -(1 - \alpha)p(y_s + (1 - \alpha)w)^{-\theta} + p(y_s + w)^{-\theta} \\ &> -(1 - \alpha)p((1 - \alpha)y_s + (1 - \alpha)w)^{-\theta} + p(y_s + w)^{-\theta} \\ &= -(1 - \alpha)^{1-\theta}p(y_s + w)^{-\theta} + p(y_s + w)^{-\theta} \\ &= (1 - (1 - \alpha)^{1-\theta})p(y_s + w)^{-\theta} \\ &> 0\end{aligned}\quad (14)$$

Similarly, if  $u = \ln(x)$ ,

$$\begin{aligned}& -(1 - \alpha)pu'(y_s + (1 - \alpha)w) + pu'(y_s + w) \\ &= -(1 - \alpha)p(y_s + (1 - \alpha)w)^{-1} + p(y_s + w)^{-1} \\ &> -(1 - \alpha)p((1 - \alpha)y_s + (1 - \alpha)w)^{-1} + p(y_s + w)^{-1} \\ &= -p(y_s + w)^{-1} + p(y_s + w)^{-1} \\ &= 0\end{aligned}\quad (15)$$

Combining this with  $\Phi' > 0$  and concavity conditions, it follows that  $\frac{\partial \Pr[m]}{\partial w} > 0$  ■

(**Proof** of Result 3, continued)

In some of our discussion below, we proceed with an assumption that the sign will be positive. Note that, given such ambiguity, it's an empirical question whether an increase in wealth will generate more migration.

We move on to investigate the income effect:

$$\frac{\partial \Pr[m]}{\partial \Delta y} = \Phi' \times \left( pu'(y_s + (1 - \alpha)w) + (1 - p)u'(y_s + w) \right) > 0 \quad (16)$$

The sign is unambiguous – an increase in the expected income at the origin is accompanied by a decrease in migration probability.

If we look at the second order partials, the relevant statistics to look at when we are thinking about the interaction between political incentives and economic incentives is  $\frac{\partial^2 \Pr[m]}{\partial w \partial p}$  and  $\frac{\partial^2 \Pr[m]}{\partial \Delta y \partial p}$ . In particular,

$$\begin{aligned} \frac{\partial^2 \Pr[m]}{\partial w \partial p} &= \Phi' \times (u'(y_s + w) - (1 - \alpha)u'(y_s + (1 - \alpha)w)) + (\gamma - u'(y_s + (1 - \alpha)w) + u'(y_s + w)) \\ &\quad \times \Phi'' \times \{u'(y_s + \Delta y + w) - u'(y_s + w) - (1 - \alpha)pu'(y_s + (1 - \alpha)w) + pu'(y_s + w)\} \end{aligned} \quad (17)$$

Among different parts of Equation (17)

$$\begin{aligned} \Phi' &> 0 \\ u'(y_s + w) - (1 - \alpha)u'(y_s + (1 - \alpha)w) &> 0 \\ u'(y_s + \Delta y + w) - u'(y_s + w) &> 0 \end{aligned} \quad (18)$$

Similarly,

$$\begin{aligned} \frac{\partial^2 \Pr[m]}{\partial \Delta y \partial p} &= \Phi' \times (u'(y_s + (1 - \alpha)w) - u'(y_s + w)) + (\gamma - u'(y_s + (1 - \alpha)w) + u'(y_s + w)) \\ &\quad \times \Phi'' \times \{pu'(y_s + (1 - \alpha)w) + (1 - p)u'(y_s + w)\} \end{aligned} \quad (19)$$

Among different parts of Equation (19),

$$\begin{aligned} \Phi' &> 0 \\ u'(y_s + (1 - \alpha)w) - u'(y_s + w) &> 0 \\ pu'(y_s + (1 - \alpha)w) + (1 - p)u'(y_s + w) &> 0 \\ \Phi'' &> 0 \end{aligned} \quad (20)$$

As discussed in Proposition 1, with some assumptions on functional forms, we can also have  $-\alpha pu'(y_s + \alpha w) + pu'(y_s + w) > 0$ , but the sign of  $\gamma - u'(y_s + (1 - \alpha)w) + u'(y_s + w)$  remains an open question that requires empirical investigation, which leaves the sign of  $\frac{\partial^2 \Pr[m]}{\partial w \partial p}$  and  $\frac{\partial^2 \Pr[m]}{\partial y_s \partial p}$  theoretically ambiguous. ■

## **Appendix C Identifying migrants: details**

### **Comparing death instances we identified with official sources**

Death records are required to be registered at the land registry by law. They are searchable in the Title Deeds for each unit at the expense of some monetary cost.

The owner's death certificate will be registered in the Land Registry's Land Register with the cause and place of death to facilitate the purchaser's own checking and verification. (Land Title Ordinance; Blog post 1, Blog post 2)

We took a random sample of 150 units, and found 29 deaths registered on their deeds, that is 19%. We compare this number with some back-of-the-envelope calculations: the official deeds we downloaded dates back further than our sample, extending an average of 40 years. Combined with the fact that the crude death rate of HK is 5-6 per thousand per year, and assuming that the total # of housing market participants remain constant, we are expecting about 16% to 19% of the population to be emigrating from our sample. Our estimate falls well into the expected range, as a sign of consistency.

There is one special case worth mentioning: We observe a substantial number of death cases where, in the first transaction we observe for a specific unit, seller = N/A. Since there is no previous transactions, that person who have died do not enter our data at all, and will not affect our emigration definition.

### **Unsuccessful transactions**

Unsuccessful purchases sometimes appear in our dataset. We discard them from our sample by only keeping the second transaction if two consecutive records on the same unit appear to have the same seller.

### **Name alias**

Hong Kongers sometimes use an English name alongside their legal Chinese name in the documents. To test whether Sam Cheung in unit A and Kevin Sam Cheung in unit B are the same person, we exploit the fact that, barring rare occasions like death, the last person who bought the house should be the same person who sold it in the next transaction. We create a dictionary focusing on the buyer-seller pairs of consecutive transactions. If Sam Cheung and Kevin Sam Cheung at least once appear as the same person, then we treat them as one observation when we aggregate the data.

When it comes to joint tenancy, we sorted the order of the names so that a reshuffling won't affect our matching. (So that A, B and C is counted as the same family as A, C and B). When the names are in the form of A,B and Others, we use the same strategy as above, building our alias dictionary from consecutive transactions.